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Scaling up PPPs to Address Infrastructure Investment Gaps

Hôtel Hyatt Regency - Casablanca, Maroc
22 - 24 Octobre 2024

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14th Africa PPP Infrastructure Finance, Investment & Partnership Summit

Over 180 participants from 30 countries, gathered at the Hyatt Regency Hotel, in Casablanca, Morocco from the 22 – 24 October to address Africa's infrastructure challenges and the role of PPPs in addressing infrastructure investment gaps.

30+ renowned expert speakers took to the stage to discuss and deliberate on building **sustainable and climate resilient infrastructure** in Africa, **Morocco's key PPP projects** including 2030 FIFA World Cup opportunities for investment, the evolving **legal and regulatory frameworks**, particularly in Nigeria and Egypt that have been designed to foster PPPs and attract funding, as well as an essential panel that focused on **closing the investment gap** through innovative finance and risk mitigation. Priority industry sectors, of **renewable energy and transmission distribution, cross border projects**, water and wastewater plus **roads and ports** were brought to the fore with game changing PPP project opportunities being highlighted throughout the two days.

The main conference was preceded by a highly successful full day masterclass workshop on project preparation that empowered project leaders with critical insights, tools, and skills for moving key projects forward. **61 participants from 21 countries** attended the workshop benefitting from a vibrant mix of informative presentations, case studies and group discussions led by industry practitioners, **Patrick Sergent of CPSC, Meryem Chfiri, African Investment Development Agency and Michael Cobblah and Evelyn Sena King from C-Nergy Global Holdings**, who between them have over 40 years of practical commercial and legal experience.

Key topics of discussion included PPPs legal frameworks, process of selecting PPP projects as well as financial structuring and preparing projects for market. The Masterclass is CPD Certified Rounding off the busy 3 days was a fully booked site visit of the **Port of Casablanca**, where the **National Port Authority of Morocco** provided insights into this impressive port and the development plans of the various terminals.

We wish to reiterate our appreciation and gratitude to our exceptional speakers and panellists, all the attendees and our event sponsors, **CONCORD E&P, The Port Authority of Liberia and the Port of Kribi, Cameroon**, and extend our thanks to our **partners and media partners**. Without all of you, this event would not have been possible.

We hope that the conference was informative and engaging for you, and that it provided ample opportunities to share your expertise and strategies, connect with fellow professionals, and exchange ideas on key issues facing infrastructure development across the African continent.

From all of us at AME Trade thank you and we look forward to seeing you again at the 15th Africa PPP Infrastructure Finance, Investment & Partnership Summit, scheduled for the 12 – 14 November 2025.



Africa PPP in Numbers



180

Attendees



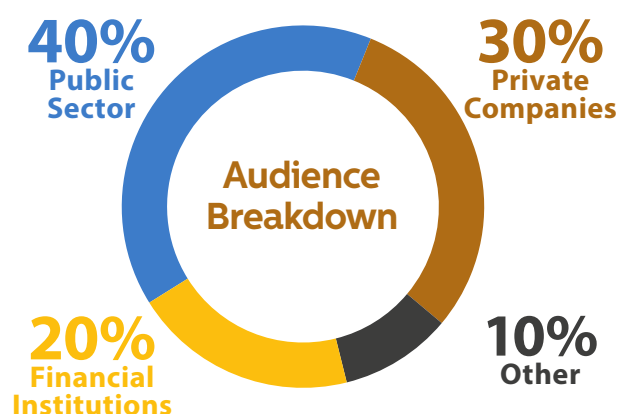
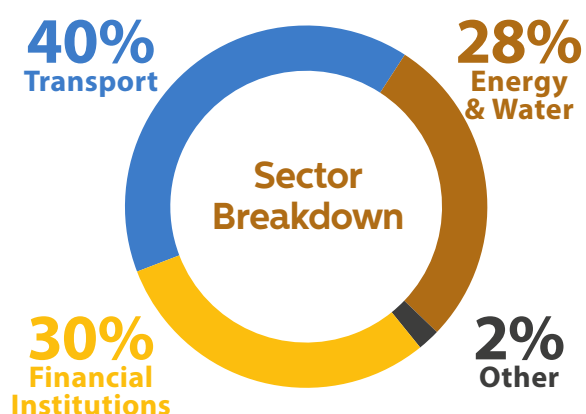
30+

Speakers



30

Countries



Africa PPP attracted National Delegations from the following countries



Angola



Egypt



Kenya



Namibia



Tanzania



Cameroun



Ghana



Liberia



Nigeria



Zambia



List of Participating Institutions

POSITION	COMPANY	COUNTRY
CEO AEE Power Ventures	AEE POWER	Spain
Senior Bd Manager	AEE POWER	Spain
Investment Officer	AfDB	Morocco
Investment Director	AFRICA 50	Morocco
Executive Director	AFRICA WATER INFRASTRUCTURE	UAE
Managing Director	African Investment Development Agency	Morocco
President	AHK MOROCCO	Morocco
CEO	AHK MOROCCO	Morocco
	ALMAR WATER	Spain
Senior Analyst	ANGOLA SOVEREIGN WEALTH FUND	Angola
Investment Analyst	ANGOLA SOVEREIGN WEALTH FUND	Angola
Director of Finance and Accounting	ANP	Morocco
Head of Project Planning and Coordination Division	ANP	Morocco
Head Of Financial Management Division	ANP	Morocco
Chief Of Financial Studies Service	ANP	Morocco
Chief Of Treasury Service	ANP	Morocco
Commissioner and CEO	Border Management Authority	South Africa
Executive Director, Asset Management	BUREAU OF PUBLIC ENTERPRISES, NIGERIA	Nigeria
Administrator	BUREAU OF PUBLIC ENTERPRISES, NIGERIA	Nigeria
DIRECTOR	BUREAU OF PUBLIC ENTERPRISES, NIGERIA	Nigeria
Executive Secretary	Central Corridor Transit Transport Facilitation Agency (CCTTFA)	Tanzania
Executive Director	CENERGY GLOBAL HOLDINGS	Ghana
Lead, Coverage & International Business	CENERGY GLOBAL HOLDINGS	Ghana
CEO	C-ENERGY Global Holdings	Ghana
Lead, Coverage & International Business	C-ENERGY Global Holdings	Ghana
Chef De Division Des Affaires	COMMISSION DE L'UEMOA	Burkina Faso
Premier Adjoint Au Maire De La Ville De Douala	COMMUNAUTE URBAINE DE DOUALA	Cameroun
Charge D'études Assistant A La Division Des Affaires Juridiques Et Du Contentieux De La Communaute Urbaine De Douala	COMMUNAUTE URBAINE DE DOUALA	Cameroun
project Manager	CONCORD	Egypt
Board member	CONCORD	Egypt
CEO	Conjuncta Gmbh Energy	Germany
Director Legal Unit	CPCS	Canada
Head Of Business Development	DAR-A SIDARA COMPANY	UK
Chief Engineer of Rural Engineering, Head of Department for the Promotion and Implementation of PPPs in irrigation	DIAEA/MAPMDREF	Morocco

List of Participating Institutions

POSITION	COMPANY	COUNTRY
Partner	DIOURI LAW FIRM	Morocco
Associate	DLA PIPER AFRICA	Kenya
Associate	DLA PIPER AFRICA	Kenya
Regional Director for Africa – Consulting, Aviation and Operations,	EGIS	France
DIRECTOR	EGIS AFRICA	Morocco
Principal Banker – Sustainable Infrastructure	European Bank for Reconstruction and Development	Morocco
Directeur General	HASSADOGA SARL	Niger
Minister Counselor/Deputy Chief Of Mission	HIGH COMMISSION OF LIBERIA	Liberia
Chief Infrastructure Officer	ICRC	Nigeria
Principal Infrastructure Officer	ICRC	Nigeria
Principal Infrastructure Officer	ICRC	Nigeria
Director General	ICRC	Nigeria
Assistant Director	ICRC	Nigeria
Senior Investment Officer	IFC	Morocco
Associate	IKM Advocates, DLA Piper Africa	Kenya
CEO	IMBUMBA AGANANG PRIVATE PARTY (RF) PTY LTD	South Africa
CFO	IMBUMBA AGANANG PRIVATE PARTY (RF) PTY LTD	South Africa
Head of Business Development Africa	InfraCo	UK
Chief Investment Project Development Officer	INFRACO AFRICA	UK
Infrastructures Investment Managing Consultant	INFRATA	Spain
COUNTRY REPRESENTATIVE	INVEST INTERNATIONAL	Ivory Coast
Head	IPP Office	South Africa
LEAD PPP INVESTMENT OFFICER	ISLAMIC DEVELOPMENT BANK	SAUDI ARABIA
OFFICER	Japan Bank for International Cooperation (JBIC)	JAPAN
Senior Managing Director	Japan Bank for International Cooperation (JBIC)	Japan
	KENGEN	KENYA
Head of Private Public Partnerships	KeNHA	Kenya
Managing Director	Kenya Electricity Transmission Company (KETRACO)	Kenya
MECHANICAL ENGINEER	KENYA RAILWAYS CORPORATION	Kenya
Director, Port of Casablanca	l'Agence nationale des ports (ANP)	Morocco
ADMINISTRATEUR DELEGUE	LE POTENTIEL	DRC
CEO	MASEN	Morocco
CONTRÔLEUR D'ETAT	MIN. DE L'ECONOMIE ET DES FINANCES	Morocco
TRÉSORIER PAYEUR	MIN. DE L'ECONOMIE ET DES FINANCES	Morocco
Chef De Service Division PPP	MIN. DE L'ECONOMIE ET DES FINANCES	Morocco
Chef De Service À La Division PPP	MIN. DE L'ECONOMIE ET DES FINANCES	Morocco
Cadre À La Division PPP	MIN. DE L'ECONOMIE ET DES FINANCES	Morocco

List of Participating Institutions

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Cadre À La Division PPP	MIN. DE L'ECONOMIE ET DES FINANCES	Morocco
Cadre À La Division PPP	MIN. DE L'ECONOMIE ET DES FINANCES	Morocco
Conseiller	MINISTERE DU PLAN, RDC	DRC
Director PPP Central Unit	Ministry of Finance	Egypt
Director-Public Investments Planning	MINISTRY OF FINANCE AND NATIONAL PLANNING, ZAMBIA	ZAMBIA
Principal Public Investment Analyst	MINISTRY OF FINANCE AND NATIONAL PLANNING, ZAMBIA	ZAMBIA
Head of Multi Sectors, Public Private Partnership (PPP)	MINISTRY OF FINANCE, GHANA	GHANA
Planning Officer	MINISTRY OF FINANCE, GHANA	GHANA
	MINISTRY OF FINANCE, GHANA	GHANA
Programme Officer	MINISTRY OF FINANCE, GHANA	GHANA
Budget Analyst	MINISTRY OF FINANCE, GHANA	GHANA
Assistant Project Officer	MINISTRY OF FINANCE, GHANA	GHANA
Partner	MIRANDA & ASSOCIADOS	PORTUGAL
Partner	MIRANDA & ASSOCIADOS	PORTUGAL
Project Manager	mitsui	JAPAN
Senior Manager: Public Investments And Local Content	NAMIBIA INVESTMENT PROMOTION AND DEVELOPMENT BOARD	NAMIBIA
Directeur Général	National Office of Electricity and Drinking Water (ONEE)	MOROCCO
Directeur de la Stratégie et de la Planification (Branche Electricité)	National Office of Electricity and Drinking Water (ONEE)	MOROCCO
Planning Director, Water Branch,	National Office of Electricity and Drinking Water (ONEE)	MOROCCO
Deputy Managing Director For Administration	NATIONAL PORT AUTHORITY	LIBERIA
Executive Director For Governmental & International Affairs	NATIONAL PORT AUTHORITY	LIBERIA
Director/ International Affairs	NATIONAL PORT AUTHORITY	LIBERIA
Senior Director/Office Of The Managing Director	NATIONAL PORT AUTHORITY	LIBERIA
Deputy Managing Director for Administration	National Port Authority Liberia	Liberia
General Manager	National Ports Authority	MOROCCO
Chief Finance Officer	NATIONAL RAILWAYS OF ZIMBABWE	ZIMBABWE
Chief Strategy And Planning Manager	NATIONAL RAILWAYS OF ZIMBABWE	ZIMBABWE
Chief Financial Officer	National Railways of Zimbabwe	ZIMBABWE
Partner-Government & Public Sector Advisory	NIANGA & CO LLP	INDIA
Director of Private Sector Investment Promotion,	Northern Corridor Transit and Transport Coordination Authority	Kenya
Chief Representative Officer North Africa	ODDO BHF	TUNISIA
Founder	GLOB ENERGY CONSEIL	MOROCCO
Directuer Participants Et Partenariats PI	ONEE	MOROCCO
Director Of New Business	PETROTEC, SGPS	Portugal
Charge D'études Assistant A La Division Des Etudes, Des Projets Et De La Cooperation	PORT AUTONOME DE KRIBI	CAMEROUN

List of Participating Institutions

POSITION	COMPANY	COUNTRY
Charge D'études Assistant A La Division Des Etudes, Des Projets Et De La Cooperation	PORT AUTONOME DE KRIBI	CAMEROUN
Cadre Rattache Cadre Rattache Au Conseiller Technique N°10	PORT AUTONOME DE KRIBI	CAMEROUN
CEO	Raubex	SOUTH AFRICA
Transactor Infrastructure Finance	RMB	SOUTH AFRICA
Transactor Infrastructure Finance	RMB	SOUTH AFRICA
Transactor Infrastructure Finance	RMB	SOUTH AFRICA
Director Planning	ROAD DEVELOPMENT AGENCY	ZAMBIA
Engineer Planning Ppp	ROAD DEVELOPMENT AGENCY	ZAMBIA
Legal Officer	ROAD DEVELOPMENT AGENCY	ZAMBIA
Director of Planning and Design	Road Development Agency	Zambia
Senior Learning And Institutional Capacity Advisor	SOCIAL IMPACT INC.	NIGERIA
CEO	SUEZ	MOROCCO
Senior Corporate Manager	TAZARA	Tanzania
manager	TEAM ENGINEERING	ITALY
Senior Proposal Manager & QEMS Manager	TEAM ENGINEERING	ITALY
Executive Director/CEO	THE OFFICE OF PPPs GOVERNOR'S OFFICES - LAGOS	NIGERIA
Head, Marketing & Corporate Communications	THE OFFICE OF PPPs GOVERNOR'S OFFICES - LAGOS	NIGERIA
Head Of Cluster Infrastructure	THE SOVEREIGN WEALTH FUND OF ZIMBABWE	ZIMBABWE
Large Project Manager	TORAY MEMBRANE MIDDLE EAST LLC (TMME)	
CEO	TRADEMARK AFRICA	KENYA
Executive Director	Trans Kalahari Corridor Secretariat	NAMIBIA
Chief Executive	Transnet Freight Rail (TFR)	SOUTH AFRICA
Africa Investment Advisor - Pan-African, contractor	U.S. International Development Finance Corporation (DFC)	ETHIOPIA
Directeur Financier	UC PPP - UNITE DE PARTENARIAT PUBLIC PRIVEE	DRC
Directeur General Adjoint	UC PPP - UNITE DE PARTENARIAT PUBLIC PRIVEE	DRC
Secretary General	UCLG Africa	MOROCCO
Managing Director	URBAN SHELTER	NIGERIA
Project Management Specialist	USAID	MOROCCO
Responsable Commercial	WEBUILD	FRANCE
Country manager	WEBUILD	MOROCCO
Senior Public Private Partnerships Specialist	World Bank	IVORY COAST
Public Relations Manager	ZANZIBAR PORTS CORPORATION (ZPC)	MOROCCO
Director General Zanzibar Port Corporation	ZANZIBAR PORTS CORPORATION (ZPC)	
Director General	Zanzibar Ports Corporation (ZPC)	TANZANIA
Head of Business Development	Zesco	Zambia
Réponsable de Développement des Projets à l'International · ONEE - Branche Electricité	ONEE	

Masterclass Report

**14th Africa PPP Infrastructure Finance, Investment & Partnership Summit:
Africa PPP, 22-24 October, Casablanca**

Pre event Masterclass on Project Preparation

Context

The pre event masterclass workshop is designed to address the technical capacity gaps amongst the relevant stakeholders from both the public and private sector in order to advance their project preparation knowledge, the masterclass is designed and delivered by industry practitioners.

Summary Outcome

The pre- event masterclass workshop on project preparation took place on the 22nd October at the Hyatt Regency Hotel, Casablanca, Morocco, was led by industry practitioners from diverse background with project experience around the three key pillars: technical due diligence, legal due diligence and financial due diligence the workshop was extremely successful, engaging and insightful.

The workshop was designed to provide technical insights on how project preparation can benefit the development of PPPs and improve the process of selecting PPP projects. It consisted of informative presentations, case studies and group discussions

led by industry practitioners, Patrick Sergent of CPSC, Meryem Chfiri, African Investment Development Agency and Michael Cobblah and Evelyn Sena King from C-Nergy Global Holdings, who between them have over 40 years of practical commercial and legal experience.

Key topics of discussion included:

- PPPs legal frameworks
- Process of selecting PPP projects
- Financial structuring and preparing projects for market

The day was rounded off by an interactive discussion on specific issues and scenarios faced by the attendees in the region and common challenges raised included; how to deal with unsolicited bids, how to access project preparation funds, how to share experiences and solutions across the region, recent examples of successful cases, how to shorten time it takes for PPP projects to reach financial close, how to manage stakeholder expectations considering political life cycle and realities, these amongst others were the key pertinent issues that were addressed.

The workshop attracted 61 participants from 21 countries representing 46 public sector entities and 15 private sector players.

The Workshop Attracted



61

Participants



21

Countries



46

Public Sector
Entities



15

Private Sector
Players



Learning outcome

- Expand knowledge on technical steps for successful project preparation
- How to Map out the procurement route and plan
- How to evaluate the design and technical requirements
- Understanding the business terms and contract structure per project
- Process to Finalise the qualification criteria for the call for bids/request for quotations
- The requirements and evaluation criteria for proposal submissions
- How to define the tender process i.e.: open, restricted etc
- Based on audience experiences What worked and what hasn't worked

Attending the masterclass is a valuable way to gain Continuing Professional Development (CPD) points. The masterclass on Project Preparations is accredited by the recognized CPD UK provider and aligns with industry standards for CPD activities.

To earn CPD points, participants who have attended the masterclass must login the details of the masterclass in the CPD platform.



Masterclass

22 OCTOBER 2024, DAY 0

GETTING YOUR INFRASTRUCTURE PROJECTS TO TAKE OFF!

A COMPREHENSIVE FULL DAY MASTERCLASS WORKSHOP ON PROJECT PREPARATION

	OBJECTIVE This initiative is aimed at advancing and building the capacity of relevant policy makers engaged in the implementation of PPP programs across the continent. This one-day in person training masterclass has been designed for the advancement of project preparation knowledge, and to define best practices that will improve the PPP process.
07:00 – 08:45	REGISTRATION
08:45 – 09:00	WELCOME AND INTRODUCTIONS BY AMETRADE
09:00 – 10:15	Module 1 – PPPS DEFINED AND SETTING FRAMEWORKS AND STRUCTURES <ul style="list-style-type: none"> Meeting market needs – establishing the goals and motivation for engaging PPPs – SDGs, ESGs, Infrastructure development, climate smart PPPs etc. Understanding the important phases and levels of PPPs Reviewing the important factors for the project preparation process Defining the role of the PPP Units, Government Bodies and Private Sector in the PPP cycle Creating clear and concise PPP regulatory frameworks – key points to consider for the benefit of all stakeholders.
10:15 – 10:45	BREAK
10:45 – 12:00	Module 2 - PRACTICAL CASE STUDIES: SELECTING PPP PROJECTS – IDENTIFICATION, SCREENING AND COST BENEFIT ANALYSIS <ul style="list-style-type: none"> Project appraisals and the selection of suitable PPP projects – selection techniques and checklists Creating a pipeline and prioritizing projects Introduction to cost benefit analysis and economic analysis Reviewing the PPP projects – identifying the benefits, challenges, and risks Consider potential investment models and market potential.
12:00 – 13:00	NETWORKING LUNCH
13:00 – 14:15	Module 3 - PREPARING PROJECTS FOR MARKET – PROJECT CONTRACTS – STRUCTURING, TENDERING AND AWARDING <ul style="list-style-type: none"> Compiling the procurement route and plan Due diligence preparation Examining design and technical requirements and output specs Defining the business terms and contract structure per project Finalising the qualification criteria for the call for bids/request for quotations Outlining the requirements and evaluation criteria for proposal submissions Deciding on the tender process i.e.: open, restricted etc
14:15 – 14:45	COFFEE BREAK
14:45 – 16:00	Module 4 - INTERACTIVE DISCUSSION ON RAISING CAPITAL - ACCESSING FUNDING AND MANAGING RISKS This module is dedicated to interactive discussions where attendees can discuss their challenges, successes and insights on accessing funding and managing risks across the PPP cycle. Facilitators: <ul style="list-style-type: none"> Michael N.A. Cobblah, CEO, C-ENERGY Global Holdings Evelyn Sena King, Lead, Coverage & International Business, C-Nergy Global Holdings
16:00 – 16:30	FINAL THOUGHT AND AWARD OF THE CERTIFICATES







P R O G R A M

23RD OCTOBER 2024 – 1ST DAY OF THE CONFERENCE

08:00 – 09:25	REGISTRATION
09:30 – 11:30	<p>OPENING REMARKS</p> <p>Master of Ceremony – Hajar Makry</p> <p>Welcome Message – Mahad Ahmed, Managing Director, AME Trade</p>
	<p>OPENING PANEL DISCUSSION: THE FUTURE OF INFRASTRUCTURE GROWTH AND INVESTMENT IN AFRICA – WORKING TOWARDS SUSTAINABLE AND CLIMATE RESILIENT INFRASTRUCTURE DEVELOPMENT</p> <p>This opening panel will bring together key government leaders, corporate players, industry experts and key stakeholders to highlight Africa's commitment to sustainable and climate resilient infrastructure development through partnerships and alternative financing mechanisms to address the infrastructure investment gap in Africa.</p> <p>KEYNOTE ADDRESS</p> <ul style="list-style-type: none"> Hon. James Richard Bernard, Deputy Managing Director for Administration, National Port Authority (NPA), Liberia <p>Panellists</p> <ul style="list-style-type: none"> Mr. Jean Pierre Elong Mbassi, Secretary General, UCLG Africa Tarik Hamane, Director General, National Electricity and Water Office (ONEE) represented by Khalil Lagtari, Director of International Participations, Partnerships and Projects at ONEE Electricity Branch Dr. Jobson Ewalefoh, Director General, ICRC, Nigeria
11:30 – 12:00	NETWORKING COFFEE BREAK
12:00 – 13:00	<p>SESSION 1 LEGAL AND REGULATORY FIRESIDE CHAT - SUCCESSFULLY NAVIGATING THE TERRAIN - FRAMEWORKS, GOVERNANCE & TRANSPARENCY FOR FOSTERING PPPS AND ATTRACTING OTHER SOURCES OF FUNDING IN AFRICA</p> <p>Comprehensive, inclusive, and supportive policy frameworks are necessary to incentivise much needed private sector investment for sustainable infrastructure advancement. Solid, attractive frameworks will create an enabling environment for PPPs and investment-based partnerships.</p>
13:00 – 14:15	LUNCHEON
14:15 – 15:15	<p>SESSION 2 MOROCCO COUNTRY FOCUS PRESENTATIONS: SEIZE THE FUTURE – SHOWCASING MOROCCAN PPP DEVELOPMENT AND INFRASTRUCTURE INVESTMENT OPPORTUNITIES</p> <p>As Morocco begins to prepare to co-host the 2030 FIFA World Cup football tournament, industry stakeholders will showcase the multibillion-dollar infrastructure projects currently lined up and outline other priority projects available for investment and partnerships, while also showcasing the successful infrastructure development across the country.</p>
15:15 – 15:45	NETWORKING COFFEE BREAK
15:45 – 17:00	<p>SESSION 3 INVESTING IN NECESSARY INFRASTRUCTURE BUILD – INNOVATIVE FINANCE & RISK MITIGATION</p> <p>The African Development Bank has estimated that between \$130 billion and \$170 billion is needed for Africa's infrastructure development each year, which leaves a gap of around \$100 billion. What investment platforms can be utilised to attract the necessary funding for vital infrastructure expansion that will create sustainable economic growth, improve social and industrial development? What will attract investors, including institutional investors, private equity firms and infrastructure funds to embrace the PPP model and access opportunities that have the potential for stable, long-term returns?</p>
17:00	DAY 1 – CLOSING REMARKS AND SUMMARY OF THE DAY



PROGRAM

24TH OCTOBER 2024 – 2ND DAY OF THE CONFERENCE

08:30 – 08:45	REGISTRATION
08:45 – 10:00	<p>SESSION 4 UTILISING PPPS FOR AFRICA'S JUST ENERGY TRANSITION – FOCUS ON RENEWABLES, GREEN HYDROGEN AND TRANSMISSION PROJECTS</p> <p>Geopolitics, the energy transition drive, and domestic demand are changing Africa's energy landscape with more projects focussing on unlocking the continent's mass potential for renewable energy capacity. Africa needs to increase access to stable, sustainable and environmentally friendly energy supply and storage, to attract more investment and push growth of industries. During this session, speakers will discuss Africa's current energy landscape, the challenges, and opportunities on the path to just energy transition, the importance of creating more sustainable and equitable energy systems and the need for integrated cross border electricity transmission and distribution networks that will be the basis for developing a competitive continental power market to ensure energy security.</p>
10:00 - 10:30	NETWORKING COFFEE BREAK
10:30 -12:15	<p>SESSION 5 SPOTLIGHT ON SMART CORRIDOR DEVELOPMENT AND CROSS BORDER PPPS FOR REGIONAL INTEGRATION</p> <p>Smart, logistical cross border corridors will prove to be the backbone to opening Africa up for trade, social development, and industrialisation across the continent. The ultimate plan would be to totally interlink Africa through viable, sustainable corridors for economic growth for all countries. Key project under discussion will include: The Lobito Corridor, LAPSETT, AfCFTA, the Ponta Techobanine Project and the Trans Kalahari Railway Corridor amongst others. Add flexible, safe cross border payment advancements into the equation, and you have a winning combination that leads to increased investment in other business sectors such as agriculture, mining, etc.</p>
12:15 – 13:15	LUNCH BREAK
13:15 – 14:15	<p>SESSION 6 TURNING CRISIS INTO OPPORTUNITY – PROMOTING VIABLE WATER AND WASTEWATER INITIATIVES TO ADDRESS AFRICA'S WATER AND SANITATION CHALLENGES</p> <p>In line with the SDG's Africa, as a continent, needs to work towards providing safe, clean water for all. Climate change, deforestation, pollution, and poor water management are impacting Africa's already strained water supplies. While these all these are considerable challenges, they also represent significant commercial opportunities for the private sector working with the governments to deliver the appropriate solutions. How can the private and public sectors work together to address Africa's water crisis?</p>
14:15 – 14:45	COFFEE BREAK
14:45 – 16:15	<p>SESSION 7 DRIVING PARTNERSHIPS TO DEVELOP TRANSPORT – LINKING AFRICA THROUGH MARITIME, ROAD, AND RAIL EXPANSION PLANS</p> <p>Transport infrastructure is the backbone for social and economic growth through trade, tourism, agriculture etc. What can Africa do via the different financing processes to improve on maintenance of aging transport infrastructure, and expand key transport projects to link Africa through the continent and globally?</p>
16:15 – 16:30	DAY 2 – CLOSING REMARKS AND SUMMARY OF THE DAY



14th Africa PPP Infrastructure Finance, Investment & Partnership Summit

Hyatt Regency Hotel | **Morocco, Casablanca**
Casablanca, Morocco | **22-24 October 2024**

Scaling up PPPs to Address Infrastructure Investment Gaps

P R O G R A M

DAY 3 – 25th OCTOBER 2024 – AFRICA PPP SITE VISIT

09:45 – 10:00	PRESENTATION PROVIDED BY ANP
10:00 – 11:45	TOUR OF THE PORT OF CASABLANCA
	<p>The Port of Casablanca handles over 21.3 million tons of cargo each year and stretches across almost eight kilometres of land (six hundred and five hectares). The Casablanca port also caters to the fishing industry, has a marina for smaller vessels and has a shipyard available for repairs. But it is the commercial traffic that secures its reputation as the most important of all the ports in Morocco.</p> <p>As it is located in close proximity to a bustling railway network and various roads, the port is able to transport cargo efficiently. The Casablanca port is also protected against the elements of the ocean through the Moulay Youssef Jetty. The jetty is 3,180 meters in length and has a cross jetty of approximately 1,140 meters in length. It therefore safeguards the port and the ships from rough seas or strong winds.</p> <p>Many tourists visit the Port of Casablanca as it has an extremely rich history and has many forms of the shipping industry for visitors to view. The Hassan II Mosque is also located close to the port and this attraction draws great numbers of tourists each year. This impressive port is a very important link in the economy of Morocco, handling commercial vessels, cargo, containers, liquid bulk, solid bulk and fishing vessels. Its historical background and vital function make it a necessity as well as a noteworthy site in Morocco.</p> <p>https://www.morocco.com/regions/area-guide/ports/port-of-casablanca/</p>



Save the Date
For the 15th Edition of Africa PPP
11-14 November 2025



Transport
Partnerships



Electricity Access –
Energy Partnerships



Water & Sanitation
Partnerships

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Report on the 14th Africa PPP Infrastructure Finance, Investment & Partnership Summit.

Context

14th edition of the Africa PPP Summit, the Pan-African Infrastructure Finance & Investment Summit for the 2nd year running was hosted in Casablanca, Kingdom of Morocco, at the prestigious Hyatt Regency Hotel. The event took place from 22-24 October 2024, under the theme “Scaling up PPPs to address Infrastructure Investment gaps”.

The 2024 edition featured a pre-conference capacity building masterclass, on Project Preparation for PPPs, and a technical half day site visit to Casablanca Port. Infrastructure financing gaps as well as well-prepared bankable projects remain two key challenges in addressing how to close the Africa Infrastructure deficit specifically in key growth enabling sectors such as Energy, Transport and Water.

The much-cited figures for this capital gap are invariably stated as running into the billions of US dollars as various Development Financial institutions estimate, we take the view that the development of secure, legal and institutional PPP frameworks can facilitate private investments in infrastructure and this is gradually yielding results across the continent, of course challenges do remain with increased deal flow

and we hope this annual Summit will go in some way to address and find solutions for common challenges, in fact outside of key markets for infrastructure finance via PPPs mainly Egypt, Ghana, Morocco, Nigeria, and South Africa, we are beginning to see renewed drive to scale up PPPs to address this gap.

PPPs have emerged as a crucial vehicle for structuring and driving sustainable infrastructure development across the continent. Africa stands on the verge of a transformative era for infrastructure development finance & Investment.

This long running independent initiative is organised by AME trade Ltd a UK head quartered private company with on the ground presence in several African countries that specializes in high level business to business events for the emerging markets of Africa, the event focused on infrastructure development finance & Investment opportunities across the continent and provides an unparalleled window of opportunity for industry leaders, policymakers, investors and innovators to converge, collaborate and catalyse towards solutions for addressing ways to scale up investments.

Overall Objectives

- Convene Independently through research key stakeholders around common issues from the global and African infrastructure development ecosystem including senior officials and representatives of PPP units, utilities, project developers, investors, financiers, and other business leaders to network, learn, exchange knowledge and build meaningful business connections.
- Create continues engagement platform for education and knowledge exchange
- Advocate for, and promote the private sector participation in capital intensive projects specially in key economic growth enabling sectors such as transport and energy’
- To provide platform to showcase projects for partnerships and investments

The 14th Edition was hosted and supported by Ministry of Finance, Kingdom of Morocco and sponsored by the National Ports Authority of Liberia, Concord, PAK: Port autonome De kribi.

Choice of Morocco

We are pleased to return to Morocco at a very exciting time just as the country began to prepare to co-host the 2030 FIFA World Cup football tournament with multibillion dollar infrastructure projects lined up.

As one of the continent’s most dynamic growing economies driven by visionary leadership, Morocco offers vast investment opportunities across all sectors and infrastructure classes including its internationally renowned progress in energy, water, and transport development

The Summit brought together over 180 professionals from 14 countries to Casablanca, creating a space to explore strategies and innovations for advancing infrastructure finance utilizing PPPs across Africa. Key Participants included industry leaders, government officials, and key decision-makers from development financial institutions amongst others with emphasis on lessons learnt about infrastructure development & finance in energy, transportation and water sanitation. The 14th Edition of Africa Infra PPP attracted National Delegations from Angola, Cameroun, Egypt, Ghana, Kenya, Liberia Namibia, Nigeria, Tanzania, and Zambia.

Opening Panel

The future of Infrastructure Growth & Investment in Africa – Working towards Sustainable and Climate Resilient Infrastructure Development.

Mr. Mahad Ahmed, Co- Founder CEO of AME Trade Ltd delivered inspiring opening remarks underscoring the journey so far and the significance of project preparation and infrastructure finance via PPPs and other innovative financing models as essential drivers of economic growth and development across Africa. He kicked off with call for stakeholders to foster coordinated partnerships that would shape the continent's infrastructure future and reiterated the need for strong political commitment, adaptable regulatory frameworks, and innovative financing as pillars for successful PPP projects, urging participants to leverage this platform for collaboration and shared learning. Mr. Ahmed concluded by encouraging all attendees to actively engage in sessions, build actionable partnerships, and leave the conference with fresh insights.

Opening the panel to give his perspective Hon. James Richard Bernard, the Deputy Managing Director for Administration of the National Port Authority (NPA) Liberia set out institutional background of NPA, he emphasized that his country is seeking to develop and expand four of its ports. The most significant of these is the Freeport of Monrovia. This initiative will be driven through a genuine partnership between the government and the private sector, signaling that Liberia is open to welcoming investors.

Mr. Jean Pierre Elong Mbassi, Secretary General of United Cities and Local Governments (UCLG) Africa; Khalil Lagtari representing Mr Tarik Hamane, Director General of the National Electricity and Water Office (ONEE); and Dr. Jobson Ewalefoh, Director General of the Infrastructure Concession Regulatory Commission (ICRC) in Nigeria took turns to share their own experiences on below issues:

- **PPPs Viability:** the advantages and challenges of PPPs, emphasizing the importance of leveraging resources, expertise, and efficiency from both public and private sectors.
- **How to build consensus for large-scale infrastructure projects,** where and how national procurement models can help, additional ways to tap into the capital needed to bridge Africa's infrastructure funding gap.
- **Sustainable Infrastructure:** The panel examined ways to transition to sustainable infrastructure that minimizes environmental impact, promotes resource efficiency, and aligns with long-term economic and social goals.
- **Best Practices for Stakeholder Engagement:** Effective engagement with stakeholders, including government agencies, private sector partners, and local communities, was recognized as essential for project success and resilience.

Technical Sessions Highlights

The conference hosted a series of in-depth sessions, each focused on specific aspects of public-private partnerships around Energy Access, Transport, Water and Sanitation.

SESSION ONE

Legal and Regulatory Fireside Chat

“Successfully Navigating the Landscape – Frameworks, Governance, and Transparency to Foster PPPs and Attract Additional Funding Sources in Africa.”

The session, facilitated by Mr Patrick Sergeant from CPCS, provided an in-depth look at the foundational aspects of public-private partnerships (PPPs) in Africa, particularly the regulatory frameworks required to foster successful projects. This session emphasized the necessity of aligning PPPs with Sustainable Development Goals (SDGs) and incorporating Environmental, Social, and Governance (ESG) principles to ensure long-term impact and resilience.

Key Highlights

Fundamentals of PPPs and Regulatory Needs

Mr Sergeant guided attendees through the critical phases of PPPs, from project preparation to implementation,

underscoring the roles of government entities, public bodies, and private sector partners. The focus was on establishing clear, efficient regulatory frameworks essential for attracting investments.

Private Sector Perspectives on Regulatory Frameworks:

Panelists discussed the primary requirements from the private sector perspective, with particular emphasis on legal clarity, risk allocation, transparency, and government support. Stakeholders from the private sector expressed the need for PPP legislation that is both comprehensive and conducive to investment.

Country-Specific Efforts in Regulatory Advancements

Focus on Egypt's PPP Strategy

Atter Ezzat Hannoura from Egypt's Ministry of Finance highlighted the key components of Egypt's PPP



framework, which prioritizes sustainable development and aligns closely with national goals. Hannoura outlined the Egyptian government's structured approach to integrating PPPs, which has included establishing clear legal guidelines and risk-sharing mechanisms to attract private investment.

He pointed out that creating a conducive regulatory environment has been instrumental in advancing large-scale projects, ensuring both transparency and efficiency, which are critical to fostering private sector confidence.

Mr Atter shared with the audience recently launched Egypt project preparation facility that is designed to Fastrack the bankability of projects.

Nigeria's Renewable Energy and Digital Transformation Initiatives

Dr. Jobson Ewalefoh, Director General of Nigeria's ICRC, spoke extensively about Nigeria's ambitions to leverage PPPs in the renewable energy sector. He explained that Nigeria's focus on renewable energy projects is driven

by the need to reduce carbon emissions while meeting growing energy demands.

The ICRC, under Dr. Ewalefoh's leadership, is working to digitize its operations, which he described as essential for improving transparency and efficiency.

Nigeria is also refining its regulatory framework to attract more private investment in renewable energy projects, seeing this sector as a foundation for a sustainable future. By developing these frameworks, the Nigerian government aims to build investor confidence and encourage private companies to participate in national infrastructure projects, particularly in energy.

The session underscored the importance of creating an investment-friendly environment through comprehensive PPP legislation, streamlined regulatory frameworks, and adherence to ESG principles. Participants left with actionable insights into the roles of regulatory bodies and best practices in fostering investment-ready PPP ecosystems in Africa.

SESSION TWO

Country Focus: Morocco

“Seizing the Future – Showcasing PPP and Infrastructure Investment Opportunities in Morocco.”

This session spotlighted Morocco’s rising role as a significant destination for infrastructure investment in Africa, emphasizing the strategic use of public-private partnerships (PPPs) to drive growth and development across key sectors.

Key Highlights and Discussions

Infrastructure Development Vision

Mohamed Benatiya Andaloussi, from Morocco’s Ministry of Finance and Economy, shared Morocco’s infrastructure development priorities, particularly its preparations for the 2030 FIFA World Cup. His presentation illustrated Morocco’s strategic approach to PPPs to enhance infrastructure, aligning with national goals for sustainable development and economic growth.

Sectoral Focus on Port and Renewable Energy Infrastructure

Mohammed JAJA, Director of Studies and Infrastructure, National Ports Agency (Agence nationale des ports – ANP), introduced the Dakhla Atlantic Port project, a major deep-sea port currently under construction.

He described how this project is set to expand Morocco’s maritime capabilities, boost trade, and connect the Atlantic region with global markets, positioning Morocco as a central trade hub.

Nassir Souad, Director of Risk Management and in charge of PPA management, ONEE, discussed Morocco’s renewable energy initiatives.

Among these, she highlighted the 400 MW Nassim Nord Wind Project, which aims to significantly expand Morocco’s renewable energy capacity and support its transition towards sustainable power. Souad outlined the project’s potential to contribute to energy security and reduce reliance on non-renewable sources, aligning with Morocco’s ambitious climate goals.

Morocco’s favorable regulatory environment and streamlined PPP processes make it an attractive destination for investors. With projects such as the Dakhla Atlantic Port and the Nassim Nord Wind Project, Morocco is advancing its infrastructure landscape and positioning itself as a leader in sustainable development in Africa.

This session underscored the nation’s strategic use of PPPs and highlighted key investment opportunities for stakeholders looking to support Morocco’s long-term development vision.





SESSION THREE

Investing in Essential Infrastructure Development

“Innovative Financing and Risk Mitigation.”

In this session, experts explored innovative financing mechanisms and risk mitigation strategies crucial for advancing Africa’s infrastructure projects. The panel, moderated by Evelyn Sena King, Lead for Coverage & International Business at C-Nergy Global Holdings, focused on how Africa can harness global best practices in financing and PPPs to attract investment and overcome infrastructure financing challenges.

Key Highlights and Discussions

Global Best Practices and PPP Strategies

Aicha Farida Boubakary Cheiffou, Senior PPP Specialist at the World Bank, provided an overview of global best practices in PPP financing. She emphasized the importance of transparent and well-structured PPP frameworks that align with international standards to attract investors. Cheiffou also highlighted the need for strong government commitment and comprehensive risk-sharing mechanisms as foundational for project success.

Hassen Ben Ayed, Investment Officer at the African Development Bank (AfDB), discussed the AfDB’s initiatives to support infrastructure financing across the continent. He outlined the AfDB’s role in de-risking projects through blended finance models and technical assistance, which encourages both public and private sector investment.

Mitigating Risk Through Strategic Partnerships

Kazunori Ogawa, Senior Managing Director of the Japan Bank for International Cooperation (JBIC), shared insights on how JBIC supports African infrastructure projects by offering financing solutions that reduce investment risks. He discussed JBIC’s collaborative approach in working with African governments and the private sector to structure viable and sustainable projects.

Adele Paris, Senior Investment Officer at the International Finance Corporation (IFC), spoke about the role of IFC in mitigating risks for large-scale infrastructure projects through structured finance and guarantees. She highlighted successful IFC projects in Africa that have leveraged blended finance and public-private collaboration, setting benchmarks for sustainable PPP investment models.

Innovative Financing Mechanisms and Instruments

Gilles Vaes, Chief Investment Project Development Officer at InfraCo, discussed InfraCo’s commitment to developing infrastructure projects that are bankable and sustainable. Vaes emphasized the value of early-stage project development support, which helps attract private sector funding and create long-term infrastructure solutions. He also highlighted how InfraCo’s risk mitigation measures, including phased financing and risk assessments, make projects more attractive to investors.

Laure Russier, Regional Director for Africa at Egis, emphasized the importance of tailored financing solutions for aviation and other infrastructure projects. Russier discussed Egis’s approach in Africa, which includes customizing financing structures to fit regional requirements and ensure resilience. She highlighted the effectiveness of capacity-building programs and technical support as additional factors that strengthen projects and mitigate risks. She also discussed the importance of insurance and partial credit guarantees, which are essential for PPP projects in emerging markets. She emphasized that these instruments help secure financing and build investor confidence, making it easier to launch large infrastructure projects.

By leveraging innovative financing structures and risk mitigation instruments, Africa can unlock new avenues for infrastructure development through PPPs. This session highlighted the collaborative role of institutions like JBIC, IFC, and InfraCo in driving investments and enabling sustainable infrastructure growth across the continent.

SESSION FOUR

Utilizing PPPs for Africa's Just Energy Transition

"Focus on Renewable Energy, Green Hydrogen, and Transmission Projects."

Moderated by Angela Wanjiku, Associate at IKM Advocates, DLA Piper Africa, this session centered on Africa's shift toward renewable energy and the role of public-private partnerships (PPPs) in achieving an equitable energy transition. Speakers discussed specific projects and strategies to expand access to clean energy, highlighting the opportunities and challenges of renewable energy initiatives across the continent.

Key Highlights and Discussions

South Africa's IPP Initiatives for Energy Transition

Tshifhiwa Bernard Magoro, Head of South Africa's Independent Power Producer (IPP) Office, discussed the country's efforts to expand its renewable energy mix and attract private investment for green projects. Magoro underscored the critical role of PPPs in Africa's energy sector.

He emphasized South Africa's focus on improving access to renewable energy through large-scale solar and wind projects, addressing infrastructure gaps, and promoting innovation to overcome technological challenges. Magoro also highlighted the importance of PPPs in mobilizing resources and reducing financing risks, making renewable energy projects viable and sustainable.

Enhancing Energy Transmission and Regional Connectivity:

- John Mativo, Managing Director of Kenya Electricity Transmission Company (KETRACO), spoke on the importance of transmission infrastructure in ensuring the reliability and scalability of renewable energy across Africa. He outlined KETRACO's initiatives to strengthen cross-border transmission networks, which facilitate power trade and support regional energy security.

Matavo provided insights into Kenya's vision for expanding energy access, including transmission projects that connect renewable energy sources to urban and rural areas. He also highlighted the role of PPPs in overcoming barriers to energy connectivity, allowing for more sustainable and efficient energy distribution.

Moderator Angela Wanjiku summarized the session by underscoring the role of strategic partnerships in Africa's energy transition. She noted that the combined efforts of governments, private sector stakeholders, and international organizations are essential for scaling renewable energy, building resilient infrastructure, and achieving a just transition.

The speakers collectively highlighted that, with supportive policies and efficient project frameworks, PPPs have the potential to accelerate sustainable energy solutions across the continent.



SESSION FIVE

Spotlight on Smart Corridor Development and Cross-Border PPPs for Regional Integration

"Driving Regional Connectivity and Economic Integration through Strategic Infrastructure"

Moderated by Renato Guerra De Almeida, Partner at MIRANDA & ASSOCIADOS, this session centered on the strategic importance of cross-border partnerships in establishing smart corridors to improve Africa's connectivity, trade, and economic integration. Speakers delved into the impacts of PPP projects on transportation networks across roads, railways, and border management.

Key Highlights and Discussions

South Africa's Border Management and Integration Initiatives

Dr. Michael Masiapato, Commissioner and CEO of South Africa's Border Management Authority, shared insights on enhancing border management through integrated infrastructure solutions. He highlighted South Africa's approach to modernizing border facilities to promote trade security, reduce delays, and streamline cross-border movement. Dr. Masiapato emphasized that efficient border systems are vital to addressing the complexities of regional trade and ensuring safe, controlled passage across borders, especially in high-traffic corridors.

Zambia's Road Development for Regional Connectivity

Yobe Mwalula, Director of Planning and Design at Zambia's Road Development Agency, shared Zambia's experience with PPPs in road infrastructure development, focusing on highways critical to cross-border trade. Mwalula detailed current projects aimed at reducing transportation times, highlighting the value of private sector involvement in accelerating these developments, which support economic integration across Southern Africa.

Challenges in Multi-Modal Transport and Investment Mobilization:

Denis Lewa Muganga, Director of Private Sector Investment Promotion at the Northern Corridor Transit and Transport Coordination Authority, addressed the need for effective resource mobilization to enhance infrastructure resilience. Muganga discussed the challenges of funding multi-modal transport systems through PPPs, emphasizing the importance of harmonized safety standards to protect both goods and passengers.

He stressed that a coordinated effort among regional stakeholders is essential to establish consistent protocols across different transport modes.

Enhancing Connectivity through Rail and Road Projects in East Africa:

Dr. Tryson Yangailo, Senior Corporate Manager at TAZARA (Tanzania-Zambia Railway Authority), highlighted the role of TAZARA in linking Tanzania and Zambia via rail services, crucial for transporting goods from inland areas to seaports. Yangailo underscored the need for continuous investment to upgrade infrastructure, enhancing reliability and supporting regional trade and integration across Eastern and Southern Africa.

Moderator Renato Guerra De Almeida concluded the session by reaffirming the importance of smart corridors in supporting Africa's economic integration. He emphasized that cross-border infrastructure, supported by well-structured PPPs, has the potential to break down trade barriers and foster greater connectivity.

The speakers collectively underscored the value of public-private partnerships in building efficient and resilient transport systems that align with Africa's growth and integration aspirations.



SESSION SIX

Turning Crisis into Opportunity

“Promoting Viable Initiatives in Water and Sanitation to Address Africa’s Water and Sanitation Challenges.”

Moderated by Atter Ezzat Hannoura, Director of the PPP Central Unit at Egypt’s Ministry of Finance, this session focused on leveraging public-private partnerships to address water and sanitation challenges across Africa. Discussions revolved around strategies to turn crises—particularly those related to climate change and water scarcity—into opportunities for sustainable development and innovation.

Key Highlights and Discussions

Strategic Importance of Desalination and Resource Preservation

Khalid Tahiri, Planning Director at the National Electricity and Water Office (ONEE), emphasized the critical need for secure and sustainable potable water supplies in light of climate uncertainties. He pointed to the ****Nador Desalination Facility**** as a key project under development, showcasing Morocco’s commitment to addressing water scarcity through desalination.

This facility aims to enhance water security while preserving underground water resources, which Tahiri described as strategic reserves. He called for robust public-private cooperation in technical and financial areas, and for the creation of an industrial ecosystem to support the desalination value chain, thereby increasing local capacity and integration.

EBRD’s Support for Desalination Initiatives:

Houda Lahrech, Principal Banker for Sustainable Infrastructure at the European Bank for Reconstruction and Development (EBRD), spoke about EBRD’s partnership with ONEE on projects supported by sovereign guarantees. She highlighted EBRD’s adaptability in working with private operators to finance large-scale projects like desalination, expressing continued interest in future collaboration with ONEE on desalination initiatives. “We are still looking forward to

working with ONEE on this huge desalination program,” she noted, underscoring EBRD’s commitment to supporting sustainable water infrastructure.

PPP Models for Rural Irrigation and Climate Resilience

Rajaa Tanji, Chief Engineer of Rural Engineering and Head of the Department for Promotion and Implementation of PPPs in Irrigation at Morocco’s Ministry of Agriculture, shared Morocco’s experience with PPPs in irrigation. She explained how private sector partnerships help bolster water management and agricultural productivity, critical for enhancing climate resilience in rural areas.

Tanji emphasized that a well-defined PPP structure can draw private investment into rural water infrastructure, aiding communities in adapting to changing water availability.

Legal Structuring and Risk Management in Water Sector PPPs

Asgar Naqvi, Partner at Nangia Andersen LLP, discussed best practices for structuring PPPs in water and sanitation. Naqvi highlighted the importance of clear legal frameworks and risk mitigation strategies that address the unique challenges of water projects, making them more attractive to private investors while protecting public interests. Effective risk allocation, he noted, is essential for achieving the long-term sustainability of PPPs in water infrastructure.

Moderator Atter Ezzat Hannoura wrapped up the session by underscoring the need to transform Africa’s water and sanitation challenges into opportunities through sustainable, resilient infrastructure solutions. By leveraging PPPs, Africa can develop water projects that address climate risks, promote sustainable practices, and drive socio-economic development.

SESSION SEVEN

Fostering Partnerships to Develop Transportation

“Connecting Africa through Maritime, Road, and Rail Expansion Plans.”

The final session of the conference, focusing on transportation infrastructure, underscored the crucial role of public-private partnerships (PPPs) in Africa’s maritime, road, and rail sectors. Laure Russier initiated the discussion by highlighting the need for regional cooperation to improve connectivity across the continent.

Anouar Harrak, Director of the Port of Casablanca at the National Ports Agency (ANP) in Morocco, shared insights into Morocco’s primary domestic port.

Discussing the transformative port management scheme under Vision 2030 and Law 15-02, Mr. Harrak outlined how these reforms have optimized operational oversight, making port operations more efficient and transparent.

He underscored the strategic role of PPPs in advancing large-scale infrastructure, stating, “Public-private partnerships play a vital and important role, sometimes even decisive when it comes to structural projects requiring a big budget.”

Akif Ali Khamis, Director General of the Zanzibar Ports Corporation (ZPC), spoke about challenges in enhancing maritime connectivity and the strategies ZPC employs to encourage private sector involvement. He discussed ongoing upgrades to port infrastructure aimed at improving trade flows and supporting economic growth in Zanzibar, emphasizing the importance of sustainable investment to meet future needs.

Charles Obuon, Head of Private Public Partnerships at Kenya National Highways Authority (KeNHA), discussed Kenya’s efforts to modernize its road networks through PPPs, with a focus on critical highway projects connecting East African trade hubs.

He highlighted the role of private sector engagement in

implementing efficient and resilient road infrastructure to support regional trade, mentioning Kenya’s strides in utilizing innovative financing models to mobilize investment for these projects.

A pre-recorded video from the Port Authority of Kribi in Cameroon complemented the session by showcasing the potential of PPPs to improve port infrastructure and services. The Port Authority representatives discussed Kribi’s development as a key maritime hub in Central Africa, with a special emphasis on partnerships that enhance the port’s capacity to serve both domestic and international markets. Audience members actively participated in the discussion, posing questions about the economic impact and sustainability of these projects.

The session demonstrated the shared commitment across countries to bolster Africa’s transport infrastructure, with PPPs at the core of enabling efficient and well-connected systems that enhance trade, mobility, and economic growth across the continent.

Conclusion

The Africa PPP Infrastructure Finance, Investment & Partnership Summit

successfully reaffirmed Africa’s collective commitment to addressing infrastructure challenges through sustainable infrastructure finance including public-private partnerships.

Through the support of **Concord, the National Port of Liberia, and Port Authority Of Kribi**, the conference facilitated impactful discussions on overcoming financial barriers, enhancing project preparation, and

prioritizing sectors that contribute to the continent’s development goals.

The conference underscored the potential and role of PPPs, blended finance and other innovative financing models to improve the delivery of essential infrastructure across Africa, including water, transportation, and energy, with a clear emphasis on thorough project preparation that includes technical, legal and financial due diligence this will result in increased bankable projects, and long-term sustainability.

Through constructive dialogue and committed partnerships, Africa is positioned to make significant strides in bridging its infrastructure investment gap.

Recommendations

- To ensure there is continuity in prioritizing project preparation capacity building efforts
- Infrastructure finance and investment remain critical to economic growth, national coordination agencies need to move from wish list to bankable lists pipeline.
- Various DFI need to come together in independent forums to share and engage with various stakeholders rather than redoubling fragmented approaches.
- Re focus the conference outline along industry sectors and create best practices case studies based on the Energy, Transport and Water infrastructure.
- Invite other stakeholders from Emerging countries to share experiences and lessons learnt
- Confidentiality permitting deep dive into lessons from live PPP, infrastructure finance projects across the continent that participants can discuss and bring their knowledge and experiences to bear.
- Explore ways to optimize public expenditure to create various financing mechanisms
- Amongst DFIs multiple schemes of project preparation funds exist, invite relevant DFI to share and explain various ways to access these project preparation facilities.



Site Visit to the Port of Casablanca



Testimonials

ZPC as a whole truly appreciates the assistance from day 1, Akif is really pleased with the event, and the reception he had. Africa ppp is definitely on ZPC's annual schedule, we will definitely be working again.

*Mr. Akif Ali Khamis
Director General Zanzibar Port Corporation
(ZPC)*

I would like to thank you and your team for a wonderful event that was held in Morocco we learnt so much from it

*N Mboweni
Border Management Authority*

It was truly a pleasure being a part of the conference and many thanks for the invitation. We met very important decision makers and players in the industry which added to our network.

The structure of the conference also provided for effective networking which was great.

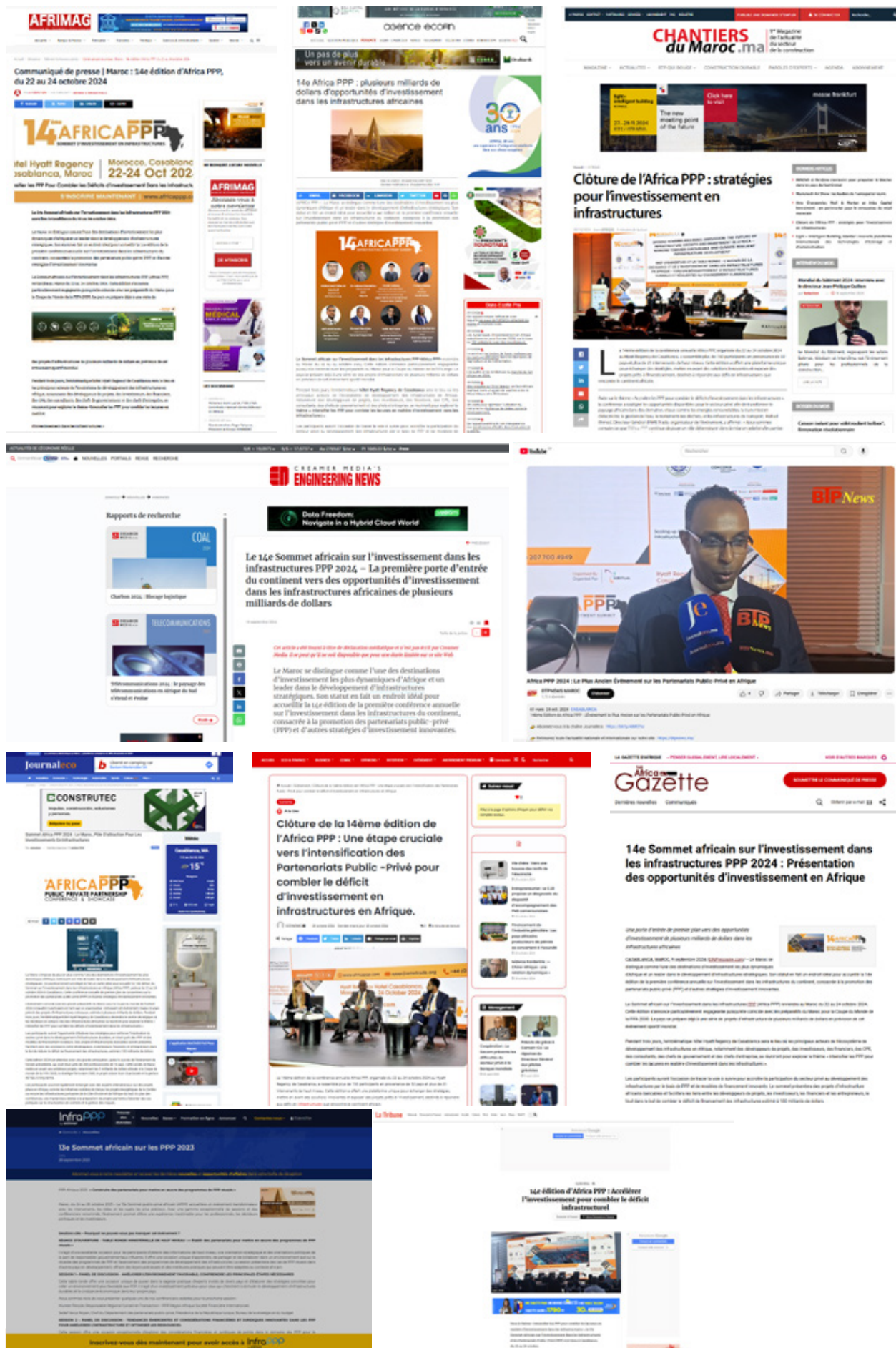
*Michael N.A. Cobblah, Director
C Nergy Ghana Limited*

Thank you for organizing this event, uniting key PPP stakeholders from across the continent and enabling a rich exchange of ideas and expertise.

*Rajaa Tanji
Chef de Service de la Promotion et de la
Mise en Place des PPP en irrigation DIAEA/
MAPMDREF, Morocco*



Media Coverage





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Whether you're a small business or a large corporation, the NPA is committed to supporting your journey towards success. Experience the advantages of partnering with the gateway to Liberia's economy.

Few of the major current projects are:

- Port expansion/reclamation (Freeport of Monrovia)
- Port Master Plan development
- Development and operation of Inland (Dry) Port
- Port rehabilitation (Buchanan port, Greenville Port, and Harper Port)

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Public-Private Partnerships: *A New Challenge for* Concord



Concord for Engineering and Contracting is an Egyptian privately owned Company, established in 1989 and has earned a solid reputation, superior technical capabilities, and a diversified portfolio through its extraordinary ability to execute complex projects and Sustainability.



The Company shared in improving the lives of millions by providing different services that include Transportation, Water & Waste Water, and High-end commercial project in Egypt and MENA region.

Public Private Partnerships (PPPs) Offer an approach to infrastructure development, leveraging private sector expertise and capital alongside public sector vision.



Concord has shared in this collaborative approach of PPPs aiming in fostering the economic growth, enhancing public services and benefit from all contractual agreements between governments and the private sector to design, build, operate, maintain and/or finance infrastructure. The goal is to use private sector funding and expertise and to improve how projects are completed between the public and private sectors.



Partenariats Public-Privé: *Un nouveau défi pour* Concord



Concord for Engineering and Contracting, société égyptienne privée, s'est construite une solide réputation. Créée en 1989, l'entreprise est forte de capacités techniques supérieures et d'un portefeuille diversifié grâce à son extraordinaire capacité à exécuter des projets complexes et à soutenir le développement durable.



La société a contribué à améliorer la vie de millions de personnes en fournissant différents services, notamment dans les domaines du transport, de l'eau et des eaux usées, ainsi que des projets commerciaux haut de gamme en Égypte et dans la région du Moyen-Orient et de l'Afrique du Nord.

Les partenariats public-privé (PPP) offrent une approche dynamique du développement des infrastructures, en tirant parti de l'expertise et des capitaux du secteur privé, parallèlement à la vision du secteur public.



Concord a participé à cette approche collaborative des PPP visant à favoriser la croissance économique, à améliorer les services publics et à tirer profit de tous les accords contractuels entre les gouvernements et le secteur privé pour concevoir, construire, exploiter, entretenir et/ou financer les infrastructures. L'objectif est de bénéficier du financement et de l'expertise du secteur privé et également d'améliorer la manière dont les projets sont menés à bien entre les secteurs public et privé.



Notes

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Save the Date

For the 15th Edition of Africa PPP

11-14 November 2025



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