

“Scaling up PPPs to Address Infrastructure Investment gaps”

DAY 0 - 22ND OCTOBER 2024

MASTERCLASS - CAPACITY BUILDING INITIATIVE ON PROJECT PREPARATION FOR PPPS

Objective: This capacity building initiative is aimed at advancing and building the capacity of relevant policy makers engaged in the implementation of PPP programs across the continent.

This one-day in person training masterclass has been designed for senior representatives from government ministries and agencies across Africa to come together to advance their project preparation knowledge, and to collectively define best practices that will improve the PPP process.

This is an interactive masterclass consisting of informative presentations, case studies and group discussions.

07:00 – 08:00

REGISTRATION

08:00 – 09:30

MODULE 1: PPPS DEFINED AND SETTING FRAMEWORKS AND STRUCTURES

- Meeting market needs – establishing the goals and motivation for engaging PPPs – SDGs, ESGs, Infrastructure development, climate smart PPPs etc
- Understanding the important phases and levels of PPPs
- Reviewing the important factors for the project preparation process
- Defining the role of the PPP Units, Government Bodies and Private Sector in the PPP cycle
- Creating clear and concise PPP regulatory frameworks – key points to consider for the benefit of all stakeholders.

09:30 – 09:45

BREAK

09:45 - :11:00

MODULE 2: PRACTICAL CASE STUDIES: SELECTING PPP PROJECTS – IDENTIFICATION, SCREENING AND COST BENEFIT ANALYSIS

- Project appraisals and the selection of suitable PPP projects – selection techniques and checklists
- Creating a pipeline and prioritizing projects
- Introduction to cost benefit analysis and economic analysis
- Reviewing the PPP projects – identifying the benefits, challenges and risks
- Consider potential investment models and market potential

11:00 –11:30

COFFEE BREAK

11:30 – 12:30

MODULE 3: PREPARING PROJECTS FOR MARKET – PROJECT CONTRACTS – STRUCTURING, TENDERING AND AWARDING

22-24 OCTOBER 2024

Morocco, Hyatt Regency Casablanca



	<ul style="list-style-type: none"> • Compiling the procurement route and plan • Due diligence preparation • Examining design and technical requirements and output specs • Defining the business terms and contract structure per project • Finalising the qualification criteria for the call for bids/request for quotations • Outlining the requirements and evaluation criteria for proposal submissions • Deciding on the tender process ie: open, restricted etc
12:30 – 13:30	NETWORKING LUNCH
13:30 – 14:45	<p>MODULE 4: PLANNING CONTRACT MANAGEMENT PHASE</p> <ul style="list-style-type: none"> • Establishing governance and project team • Developing the contract management manual • Monitoring and managing private party compliance, performance and delays • Communicating project deliverables and stakeholder management • Utilising available tools and technology to assist with the contract management phase • Incorporating good practice, reporting and transparency across the contract lifespan
14:45 – 15:00	COFFEE BREAK
15:00 – 16:30	<p>MODULE: 5: RAISING CAPITAL - ACCESSING FUNDING AND MANAGING RISKS</p> <ul style="list-style-type: none"> • Overview of current capital market conditions and investment evaluation. • Identifying the categories and mechanisms for funding and the stakeholder responsibilities • Assessing project risk allocations from a government perspective and private sector perspective • List of costs to factor into project funding, ie: advisory services, bankability issues, natural disasters, default on agreements etc •
16:30 – 17:00	FINAL THOUGHT AND AWARD OF THE CERTIFICATES

22-24 OCTOBER 2024

Morocco, Hyatt Regency Casablanca



DAY 1 – 23RD OCTOBER 2024 – 1ST DAY OF THE CONFERENCE THEME: SCALING UP PPPS TO ADDRESS INFRASTRUCTURE INVESTMENT GAPS	
07:30 – 08:30	REGISTRATION
08:30 – 10:00	OPENING REMARKS: Master of Ceremonies: (5 mins) Welcome Message – The Organisers Mahad Ahmed , Managing Director, AME Trade (5 MINS) Opening Keynotes from the Key Sponsors (10 MINS TOTAL) - Welcome Address: (10 mins)
10:00 – 10:30	NETWORKING COFFEE BREAK
10:30 – 12:00	HIGH-LEVEL OPENING PANEL: THE FUTURE OF PPPS IN AFRICA – WORKING TOWARDS SUSTAINABLE AND CLIMATE RESILIENT INFRASTRUCTURE DEVELOPMENT This high-level opening panel will bring together key government leaders, industry experts and key PPP players to highlight Africa’s commitment to sustainable and climate resilient infrastructure development through PPP projects. Discussions will revolve around: <ul style="list-style-type: none">• Increasing green economic development through climate smart PPPs• The importance of incorporating environmental, social and corporate governance across PPP value chains• Government strategies for capacity building and mobilising investment• Promoting renewable energy initiatives and green infrastructure projects for development partner support• Fast-tracking collaborative partnerships to boost economies. MODERATOR: SPEAKERS:
12:00 – 13:30	LUNCH BREAK

13:30 – 14:30	<p>SESSION 1 – LEGAL AND REGULATORY PANEL DISCUSSION– FRAMEWORKS, GOVERNANCE & TRANSPARENCY FOR FOSTERING PPPS IN AFRICA</p>
	<ul style="list-style-type: none"> • Adapting PPP frameworks to achieve ESG and SDG goals. • Balancing the need to attract private investment while safeguarding public interest. • Incorporating provisions for the adoption of efficient technologies and renewable energy usage. • Legal frameworks to mitigate risk. • The importance of transparency and accountability across private and public for project monitoring and stakeholder engagement. • Adopting PPPs from a national and regional level. • Developing transparent, credible, and effective regulatory agencies. <p>MODERATOR:</p> <p>SPEAKERS:</p> <p>-</p>
14:30 – 15:45	<p>SESSION 2 –MORROCCAN PPP OPPORTUNITIES</p>
	<p>Morocco has a long history of developing key PPP projects, including power production & supply and water supply and sanitation infrastructure development. Approximately 70 – 80% of energy production resources are through partnerships with private sector. This country focused session will provide opportunity for Moroccan stakeholders to outline priority projects for investment and partnerships and showcase successful PPP infrastructure development across the country.</p> <ul style="list-style-type: none"> - Insights into Morocco’s current PPP activities and regulatory frameworks - Challenges to deliver a wider PPP program on a territorial level. - Strategies to mobilize funding to accelerate priority projects to meet the needs of Morocco and revitalize the economy - Highlighting successful infrastructure projects and potential areas for collaboration <p>MODERATOR:</p> <p>-</p> <p>SPEAKERS:</p> <p>-</p>
15:45 – 16:15	<p>NETWORKING COFFEE BREAK</p>
16:15 – 17:30	<p>SESSION 3 – INVESTING IN PPPS - INNOVATIVE FINANCE & RISK MITIGATION</p>
	<ul style="list-style-type: none"> • The move towards Green Finance to leverage funding. • What do investors and development partners look for in a PPP project? • Partnering with Multilateral development banks (MDBs) and development finance institutions (DFIs) to enable innovative financing structures and long-term lending • What are the interesting opportunities for private investment currently? • De-risking the investment – What factors to consider when sharing risk for bankable PPPs.

22-24 OCTOBER 2024

Morocco, Hyatt Regency Casablanca



	MODERATOR: SPEAKERS:
17:30	DAY 1 – CLOSING REMARKS AND SUMMARY OF THE DAY

22-24 OCTOBER 2024

Morocco, Hyatt Regency Casablanca

DAY 2 – 24TH OCTOBER 2024 – 2ND DAY OF THE CONFERENCE
THEME: SCALING UP PPPS TO ADDRESS INFRASTRUCTURE INVESTMENT GAPS

08:30 – 09:00	REGISTRATION
09:00 – 10:15	SESSION 4 – UTILISING PPPS FOR AFRICA’S JUST ENERGY TRANSITION – RENEWABLES, GREEN HYDROGEN & TRANSMISSION GRIDS
	<ul style="list-style-type: none"> • Accessing Africa’s critical minerals for energy transmission • Rolling out Renewable energy PPPs – project updates • Investment to improve transmission grids and electric corridors– should countries incorporate transmission grid PPPs into their energy strategies? • Green hydrogen as a critical enabler for Africa’s transition to sustainable energy • Incorporating energy storage solutions into clean energy PPP projects • How technology can assist in accelerating the just energy transition. <p>MODERATOR:</p> <p>SPEAKERS:</p>
10:15 – 10:45	NETWORKING COFFEE BREAK
10:45 – 11:45	SESSION 5: SPOTLIGHT ON SMART CORRIDOR DEVELOPMENT AND CROSS BORDER PPPS FOR REGIONAL INTEGRATION
MOVE TO NEXT DAY	<ul style="list-style-type: none"> • Navigating the complexities involved in multi-modal transport projects. • Developing corridors for socio-economic transformation • Upgrading physical and digital transport infrastructure to boost trade facilitation • Innovation and digitalization for cross border transport operations • Overcoming geopolitical conflicts to drive regional integration and associated infrastructure development. • Cross-border payment PPPs <p>MODERATOR:</p> <p>SPEAKERS:</p>
11:45 – 12:45	SESSION 6 – ADDRESSING AFRICA’S WATER CHALLENGES – WATER AND WASTEWATER PPPS
	<ul style="list-style-type: none"> • The necessity to view upcoming water projects from a national and regional perspective. • Alleviating challenges in water and wastewater service delivery – What needs to be done? • Developing strategic plans to update aging water infrastructure via PPP models. • Working towards climate smart water projects for water security across Africa • Key PPP water projects in development across Africa set to help to meet the growing water demands – Project showcase.

	<p>MODERATOR:</p> <p>SPEAKERS:</p>
12:45 – 13:45	LUNCH BREAK
13:45 – 14:45	SESSION 7 – TRANSPORT – LINKING AFRICA THROUGH MARITIME, AIR, ROAD, AND RAIL PPPS
	<ul style="list-style-type: none"> • Is Africa behind in the global move to high-tech and clean transport systems? • Increasing sustainable public transport across Africa • PPP projects that focus on transportation networks for social, economic, and regional development • How can public and private sector collaborate further to transform Africa’s transport sector effectively and efficiently? • Current PPP opportunities for <ul style="list-style-type: none"> ○ Road projects ○ Rail projects ○ Port development ○ Airports <p>MODERATOR:</p> <p>SPEAKERS:</p>
14:45 – 15:15	COFFEE BREAK
15:15 – 16:15	SESSION 8 – DIGITAL TECHNOLOGY ADVANCEMENT – CONNECTING THE WORLD THROUGH INNOVATIVE DIGITAL AND TECHNOLOGICAL PPP PROJECTS
	<ul style="list-style-type: none"> • Initiating and implementing ICT infrastructure through public-private partnership models • Embracing the need for digital infrastructure & innovative PPPs by incorporating digital integrations strategies • Incorporating digital networking connections alongside other infrastructure development projects • The role of digital technology in the delivery and management of PPPs • Successful digitisation PPP project showcase. • Integrating digitalization and technology for healthcare, smart cities, transport systems and climate smart PPPs amongst others. <p>MODERATOR:</p> <p>SPEAKERS:</p> <ul style="list-style-type: none"> •
16:15 – 17:15	CLOSING DEBATE – 14th APPP AFRICA SUMMIT
	<p>This interactive closing debate will look at the overview of development to date, lessons learnt and next steps for relevant stakeholders, considering key challenges what are the solutions and the outcomes of the discussions?</p>

22-24 OCTOBER 2024

Morocco, Hyatt Regency Casablanca



	<ul style="list-style-type: none">• What are your five tangible key takeaways from the discussions?• The drive towards climate smart PPPs – will this accelerate or delay the current PPP pipelines?• How can we map country specific barriers that may delay PPP infrastructure build?• What needs to be done to increase the transition from feasibility to profitability?• In your view, how can PPP stakeholders utilize digitization and innovation to map out additional PPP opportunities? <p>MODERATOR:</p> <p>SPEAKERS:</p> <p>-</p>
17:15 – 17:30	DAY 2 – CLOSING REMARKS AND SUMMARY OF THE DAY -