

11 NOVEMBER 2026 – PRE-CONFERENCE TRAINING MASTERCLASS
FROM VISION TO INVESTMENT: PREPARING BANKABLE
INFRASTRUCTURE PROJECTS FOR PPP AND PRIVATE
SECTOR FINANCING

A COMPREHENSIVE, FULL DAY MASTERCLASS TRAINING WORKSHOP ON PROJECT PREPARATION

This exclusive, in-person training masterclass is designed specifically for PPP Units, senior government officials, infrastructure development agencies, project preparation facilities, and public sector leaders responsible for infrastructure delivery across Africa. As governments across the continent seek to accelerate infrastructure development and attract private sector investment, strong project preparation capabilities are critical to transforming infrastructure priorities into bankable investment opportunities. This full-day training provides practical guidance on how governments can design, structure and deliver investment-ready infrastructure projects across key sectors including energy, transport, water, urban infrastructure, and digital connectivity.

The workshop will bring together heads of infrastructure planning, PPP unit directors, public investment authorities, and infrastructure policy leaders to explore practical approaches for:

- Strengthening national project pipelines
- Improving project preparation frameworks
- Structuring investment-ready PPP and infrastructure projects
- Engaging effectively with investors, lenders and development finance institutions

Delivered through expert-led presentations, real-world case studies and interactive discussions, the masterclass will provide practical insights and tools that government institutions can apply immediately to strengthen their infrastructure programmes. Participants are encouraged to submit key project preparation challenges or priority discussion topics in advance, ensuring the workshop addresses real policy and implementation issues facing African governments.

08:00 – 09:00	REGISTRATION
09:00 – 09:15	WELCOME AND INTRODUCTORY REMARKS Senior Representative, AMETrade
09:30 – 10:15	MODULE 1 – BUILDING INVESTMENT-READY INFRASTRUCTURE PROJECTS UNDERSTANDING THE STRATEGIC FOUNDATIONS OF PROJECT PREPARATION
	This opening session provides participants with a clear overview of the importance of robust project preparation in ensuring infrastructure projects are investment-ready and attractive to financing partners. <ul style="list-style-type: none"> • Public Investment, Private Sector Participation and PPPs - Examining how governments can leverage public investment alongside private sector participation to address Africa's infrastructure financing gap, and the strategic role of PPPs and blended financing models. • Strategic Planning and Project Development Frameworks - Understanding the infrastructure project lifecycle and the tools used by governments to identify, structure and deliver viable infrastructure investments.

	<ul style="list-style-type: none"> • Institutional Coordination and Governance Structures - The roles of ministries, PPP units, infrastructure authorities and public investment bodies in supporting effective project preparation and delivery. • Regulatory Frameworks and Sustainable Infrastructure Development - Developing strong legal and regulatory environments while aligning projects with Sustainable Development Goals (SDGs), Environmental, Social and Governance (ESG) principles, and climate-resilient infrastructure development. • Case Studies & Practical Examples- Review of successful and unsuccessful infrastructure projects highlighting key lessons for public sector leaders. <p>Facilitators:</p>
10:15 – 10:45	NETWORKING COFFEE BREAK
10:45 – 12:00	<p>MODULE 2 – DEVELOPING STRONG INFRASTRUCTURE PROJECT PIPELINES IDENTIFYING, EVALUATING AND PRIORITISING INFRASTRUCTURE PROJECTS</p> <p>For many governments, one of the greatest challenges is developing a credible pipeline of well-prepared infrastructure projects capable of attracting financing and private sector participation. This session will explore practical approaches for identifying, evaluating and prioritising infrastructure projects that can progress to procurement and investment</p> <ul style="list-style-type: none"> • Project Identification and Appraisal Frameworks - Applying structured project appraisal methodologies and selection tools to assess and prioritise infrastructure opportunities. • Economic Impact and Cost-Benefit Analysis - Ensuring projects deliver strong economic value and long-term development impact. • Risk Identification and Allocation Strategies - Understanding how governments can identify and manage project risks while ensuring balanced risk allocation between public and private partners. • Investment Models and Market Sounding - Evaluating different infrastructure financing models and assessing market appetite to ensure projects are attractive to investors and lenders. • Case Studies & Practical Examples - Lessons from infrastructure project pipelines across Africa and emerging markets. <p>Facilitators: Zitto Alfayo, Director, Project Preparation Finance, Afreximbank, Egypt</p>
12:00 – 13:00	LUNCH
13:00 – 14:15	<p>MODULE 3 – STRUCTURING PROJECTS AND BRINGING INFRASTRUCTURE TO MARKET</p> <p>This session focuses on the critical transition from project preparation to procurement, equipping public sector institutions with the tools to structure bankable projects and run transparent, competitive procurement processes.</p> <ul style="list-style-type: none"> • Procurement Strategy and Transaction Planning - Selecting the most appropriate procurement route and defining clear bid qualification criteria.

	<ul style="list-style-type: none"> • Preparing Projects for Investor Due Diligence - Understanding the financial, legal and technical requirements investors and lenders expect before committing capital. • Technical Design and Output-Based Specifications - Developing robust project design frameworks and performance standards. • Contract Structuring and Commercial Frameworks - Designing contracts that balance risk allocation, commercial viability and public interest. • Bid Evaluation and Award Procedures - Establishing transparent tender evaluation processes that deliver competitive bids and strong value for money. • Case Studies & Practical Examples- Insights from real infrastructure procurement processes. <p>Facilitators:</p>
14:15 – 14:45	NETWORKING COFFEE BREAK
14:45 – 16:00	MODULE 4 – FROM FINANCIAL CLOSE TO IMPLEMENTATION: DELIVERING INFRASTRUCTURE PROJECTS SUCCESSFULLY
	<p>Even well-structured infrastructure projects can fail without strong contract management and institutional oversight during implementation. This session aims to provide guidance on how governments can ensure effective delivery, performance monitoring and stakeholder coordination throughout the project lifecycle.</p> <ul style="list-style-type: none"> • Building Effective Project Delivery Teams - Establishing capable multidisciplinary teams to manage project implementation and oversee private partners. • Contract Management Frameworks and Governance - Developing contract management systems that ensure accountability, transparency and compliance. • Monitoring Performance and Managing Risks-Implementing monitoring systems and performance indicators to track progress and manage potential challenges. • Stakeholder Coordination and Communication - Ensuring alignment between government agencies, investors, contractors and communities. • Digital Tools for Infrastructure Management - Using modern technology and project management systems to enhance oversight and reporting. • Case Studies & Practical Examples- Lessons from infrastructure implementation across multiple sectors. <p>Facilitators:</p>
16:00 – 16:30	FINAL THOUGHTS AND AWARDING OF CERTIFICATES

12 NOVEMBER 2026 – DAY 1 – CONFERENCE AGENDA

***BUILDING AFRICA'S PROSPERITY: TRANSFORMATIVE
 INFRASTRUCTURE, INVESTMENT AND PARTNERSHIPS TO
 ACCELERATE ECONOMIC DEVELOPMENT***

ENERGY | TRANSPORTATION | WATER & SANITATION | INDUSTRIALISATION | URBAN & SOCIAL INFRASTRUCTURE

07:30 – 08:30	REGISTRATION
09:00 – 10:00	OPENING CEREMONY
	<p>Opening remarks by MC:</p> <p>AMETrade Welcome message:</p> <p>Host country welcome messages:</p> <p>Ministerial address:</p>
10:00 – 11:00	PANEL DISCUSSION - HIGH LEVEL MINISTERIAL ROUNDTABLE: FROM PROJECTS TO PRODUCTIVE ECONOMIES — BUILDING THE INFRASTRUCTURE FOR AFRICA'S INTEGRATION AND INDUSTRIALISATION
	<p>Africa's next infrastructure agenda must move beyond isolated assets towards productive economic systems that connect people, power, logistics, industry and markets. This high-level roundtable examines how governments can align national infrastructure plans with AfCFTA, Agenda 2063, PIDA priorities and regional integration strategies. Ministers and senior policymakers will discuss how PPPs can help deliver corridors, energy systems, industrial zones and trade-enabling infrastructure that support value addition, job creation and long-term competitiveness.</p> <p>Discussion Points:</p> <ul style="list-style-type: none"> • Aligning national infrastructure plans with national and regional industrialisation priorities • Ensuring infrastructure delivery supports trade, value addition, employment and inclusive growth • Moving from standalone projects to integrated economic corridors and productive infrastructure systems • Strengthening cross-border coordination through EAC, COMESA, and regional infrastructure platforms • Mobilising public, private, domestic and development finance around priority infrastructure pipelines <p>Moderator</p>

	Panellists
11:00 – 11:30	NETWORKING COFFEE BREAK
11:30 – 12:30	PANEL DISCUSSION - SESSION 1 – PPP UNITS AT THE FRONTLINE: TURNING NATIONAL DEVELOPMENT PLANS INTO BANKABLE, PROCURABLE AND DELIVERABLE PROJECTS
	<p>PPP units sit at the centre of Africa’s infrastructure delivery challenge, translating political priorities and national development plans into projects that can withstand investor, lender and procurement scrutiny. This session brings together PPP unit heads to examine how institutions can screen projects, manage fiscal commitments, coordinate ministries and support bankable pipelines. The discussion will focus on practical lessons from African and relevant international PPP programmes, including how PPP units can work with treasuries, procuring authorities, DFIs and project preparation facilities.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Strengthening PPP unit mandates, institutional coordination and decision-making authority • Translating national infrastructure plans into screened, prioritised and procurable PPP pipelines • Managing affordability, contingent liabilities, fiscal risk and value-for-money requirements • Improving coordination between PPP units, ministries, treasuries, regulators and procuring agencies • Linking PPP units to project preparation facilities, DFIs and investor feedback <p>Moderator</p> <p>Panellists</p>
12:30 – 13:30	NETWORKING LUNCH
13:30 – 14:30	PANEL DISCUSSION - SESSION 2 – FROM DOMESTIC SAVINGS TO PRODUCTIVE INFRASTRUCTURE: MOBILISING AFRICAN PENSION, INSURANCE AND CAPITAL MARKET FUNDS
	<p>Africa’s infrastructure financing challenge cannot be solved through sovereign borrowing and external capital alone. This session explores how pension funds, insurers, sovereign funds, capital markets and local currency instruments can be mobilised for productive infrastructure. The discussion will examine how to make PPPs investable for domestic institutional capital through regulatory reform, project bonds, credit enhancement, pooled infrastructure vehicles,</p>

	<p>guarantees and de-risked pipelines linked to transport corridors, energy systems, housing, logistics and industrial development.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Establishing infrastructure as a viable long-term asset class by aligning PPP pipelines with the specific return, liquidity, and governance requirements of institutional investors • De-risking institutional investment by leveraging blended finance and credit enhancement mechanisms • Strengthening local capital markets to enable local currency financing, liquid investment vehicles, and clear exit or refinancing pathways • Developing local currency infrastructure bonds, listed vehicles, REITs and pooled investment platforms <p>Moderator</p> <p>Panellists</p>
<p>14:30 – 15:30</p>	<p>PANEL DISCUSSION - SESSION 3 – BEYOND SOVEREIGN DEBT: HOW MDBs, DFIs AND REGIONAL DEVELOPMENT BANKS CAN DE-RISK AFRICA’S INFRASTRUCTURE PIPELINE</p>
	<p>Africa needs a more coordinated development finance architecture that moves projects from concept to close while reducing over-reliance on sovereign debt. This session will convene MDBs, DFIs and regional development banks to examine how institutions such as AfDB, AFC, TDB, Africa50, AIIB, EBRD, IFC, DBSA and others can support project preparation, guarantees, blended finance and co-financing. The focus will be on de-risking bankable pipelines that advance integration, industrialisation and local currency infrastructure investment.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Coordinating MDB, DFI and regional bank support around priority African infrastructure pipelines • Expanding project preparation support through facilities such as PPIAF, NEPAD-IPPF and sector-specific funds • Using guarantees, political risk insurance and liquidity instruments from institutions such as MIGA, ATIDI and GarantCo • Crowding in domestic capital, commercial banks and institutional investors through better risk allocation • Supporting regional infrastructure, power pools, transport corridors, industrial zones and trade-enabling assets <p>Moderator</p>

	Panellists
15:30 – 16:00	NETWORKING COFFEE BREAK
16:00 – 17:00	PANEL DISCUSSION - SESSION 4 – KENYA A CONTINENTAL AND EAST AFRICAN INFRASTRUCTURE AND INDUSTRIAL HUB: PRIORITY PROJECTS, PPP PIPELINE AND REGIONAL DELIVERY LESSONS
	<p>Kenya's infrastructure agenda offers a platform to examine how national priorities connect with East African regional integration. This session positions Kenya not only as a project market, but as a logistics, energy, digital, financial and industrial hub serving the wider EAC region. Discussion will focus on Kenya's PPP pipeline, Mombasa-linked trade corridors, the Northern Corridor, LAPSET-related opportunities, energy and transmission assets, affordable housing, SEZs and lessons for project preparation and delivery.</p> <p>Discussions points:</p> <ul style="list-style-type: none"> • Positioning Kenya as a gateway for East African trade, logistics, finance and industrial development • Showcasing priority PPP opportunities in transport, energy, housing, water, digital and urban infrastructure • Linking Kenyan projects to the Northern Corridor, Port of Mombasa, EAC markets and AfCFTA trade flows • Highlighting infrastructure links to SEZs, industrial parks, affordable housing and productive urban growth • Drawing delivery lessons from Kenya's PPP reforms, project preparation and investor engagement experience <p>Moderator</p> <p>Panellists</p>
17:00 – 17:15	CLOSE OF DAY 1
18:30 – 21:00	OPENING COCKTAIL <i>Sponsored by:</i>

13 NOVEMBER 2025 – DAY 2 – CONFERENCE AGENDA

***BUILDING AFRICA'S PROSPERITY: TRANSFORMATIVE
 INFRASTRUCTURE, INVESTMENT AND PARTNERSHIPS TO
 ACCELERATE ECONOMIC DEVELOPMENT***

ENERGY | TRANSPORTATION | WATER & SANITATION | INDUSTRIALISATION | URBAN & SOCIAL INFRASTRUCTURE

08:30 – 09:00	REGISTRATION
07:30 – 08:30	KENYA INFRASTRUCTURE INVESTMENT SPOTLIGHT: PRIORITY PROJECTS BUSINESS BREAKFAST BRIEFING Strictly by Invitation only
	Hosted By: An exclusive, invitation-only breakfast session offering a deep dive into Kenya's priority infrastructure initiatives. A carefully curated selection of investment-ready projects will be presented to financiers, institutional investors, and strategic partners, providing insights into project scope, impact, and partnership opportunities. Participants will have the opportunity for interactive discussions with government officials and project leads to explore collaboration, co-financing, and innovative delivery models.
09:00 – 15:00	AFRICA PPP DEAL ROOM The Africa PPP Deal Room operates as the summit's practical transaction-facing platform, bringing project sponsors, PPP units, DFIs, banks, institutional investors, legal advisers, technical advisers and project preparation facilities into curated closed-door discussions. Selected projects are reviewed against readiness, mandate, revenue model, risk allocation, procurement pathway and financing gaps. The Deal Room supports bankability acceleration, investor matching, and structured post-event follow-up. <ul style="list-style-type: none"> • Hosting closed-door project presentations, investor feedback sessions and targeted meetings • Reviewing projects against bankability, procurement readiness, affordability and risk allocation criteria • Connecting sponsors with DFIs, commercial lenders, institutional investors and project preparation facilities
09:00 – 09:30	FIRESIDE CHAT - MORNING FIRESIDE CHAT – INDUSTRIALISATION NEEDS INFRASTRUCTURE: POWER, DIGITAL BACKBONE AND PRODUCTIVE ZONES FOR AFRICA'S NEXT GROWTH PHASE
	Africa's industrialisation ambitions depend on more than factories; they require reliable power, digital networks, water, logistics, skills, housing and trade infrastructure. This fireside chat will explore how productive zones, SEZs, manufacturing ecosystems and mineral value chains can be supported by integrated infrastructure planning. It will connect continental market access, regional supply chains,

	<p>digital public infrastructure, energy reliability and logistics competitiveness to the next phase of Africa's industrial growth and infrastructure-led transformation.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Connecting power reliability, water security and logistics performance as core enablers of industrial competitiveness • Developing SEZs, industrial parks and productive zones as integrated infrastructure ecosystems linked to regional supply chains and export-oriented manufacturing • Building the digital backbone — data centres, broadband and smart logistics — required for modern manufacturing and trade • Aligning urban services, housing and skills infrastructure with the workforce needs of industrial growth <p>Moderator</p> <p>Panellists</p>
09:30 – 10:30	<p>PANEL DISCUSSION - SESSION 5 – CORRIDORS CREATING MARKETS: ROADS, RAIL AND BORDER INFRASTRUCTURE FOR INTRA AFRICAN TRADE AND INDUSTRIAL GROWTH</p>
	<p>Transport corridors are not simply roads and railways; they are economic systems that connect producers, ports, industrial zones, energy assets and regional markets. This session examines how corridor infrastructure can reduce logistics costs, support AfCFTA implementation and improve trade competitiveness. Discussion will consider the Northern Corridor, Central Corridor, Lobito Corridor, LAPSET-related links and cross-border border-post modernisation as reference points for structuring bankable PPPs and building market-making regional infrastructure.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Developing roads, rail, dry ports and border infrastructure that enable intra African trade • Linking corridors to ports, SEZs, industrial parks, mines, farms and urban consumption centres • Learning from regional corridor models including Northern Corridor, Central Corridor and Lobito Corridor • Structuring PPPs for toll roads, rail concessions, freight logistics, dry ports and one-stop border posts • Improving cross-border regulation and customs efficiency <p>Moderator</p> <p>Panellists</p>

	<ul style="list-style-type: none"> • Eng. Charles Obuon, Director, Directorate of Public Private Partnership, Kenya National Highways Authority (KeNHA), Kenya
10:30 – 11:00	COFFEE BREAK
11:00 – 12:00	PANEL DISCUSSION - SESSION 6 – POWERING PRODUCTION: BANKABLE ENERGY, TRANSMISSION AND REGIONAL POWER TRADE
	<p>Industrialisation, digital growth and regional value chains require power systems that are reliable, affordable, bankable and interconnected. This session will focus on generation, transmission, storage, wheeling, grid resilience and regional power trade as productive infrastructure. It will examine how PPPs and blended finance can support renewable energy, geothermal, hydropower, gas-to-power where appropriate, transmission lines and cross-border interconnectors, while strengthening regional power pools and supporting industrial demand from mines, SEZs, cities and data centres.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Structuring bankable generation, transmission and storage projects for industrial demand • Strengthening regional power trade through the Eastern Africa Power Pool and other regional power pools while accelerating the Continental Power Systems Master Plan towards the Africa Single Electricity Market. • Financing transmission, grid modernisation, wheeling frameworks and cross-border interconnectors • Linking energy infrastructure to SEZs, mining value chains, manufacturing hubs and digital infrastructure • Balancing affordability, climate resilience, energy security and investor requirements <p>Moderator</p> <p>Panellists</p>
12:00 – 13:00	FIRESIDE CHAT - AFTERNOON FIRESIDE CHAT – SOCIAL INFRASTRUCTURE AS ECONOMIC INFRASTRUCTURE: AFFORDABLE WATER, HEALTH, HOUSING AND WASTE PPPS
	<p>Water, health, housing and waste systems are not secondary social services; they are essential to productive cities, public health, workforce participation and investor confidence. This fireside chat will examine how governments can structure social infrastructure PPPs that are bankable without becoming unaffordable. The discussion will connect urbanisation, climate resilience, municipal finance, affordable housing, water security, healthcare access and circular economy models to Africa's broader infrastructure and industrial development agenda.</p> <p>Discussion points:</p>

	<ul style="list-style-type: none"> • Positioning water, health, housing and waste as economic infrastructure for productive cities • Structuring affordable PPPs that balance bankability, tariffs, subsidies and public value • Mobilising municipal finance, climate finance, guarantees and blended capital for urban services • Linking affordable housing and urban infrastructure to Kenya's and Africa's wider development priorities • Exploring circular economy, waste-to-energy, water reuse and climate-resilient service delivery models <p>Moderator</p> <p>Panellists</p>
13:00 – 14:00	NETWORKING LUNCH
14:00 – 15:00	PANEL DISCUSSION - SESSION 7 – GATEWAYS TO GLOBAL MARKETS: PORTS, MARITIME LOGISTICS AND AIR CONNECTIVITY AS TRADE INFRASTRUCTURE
	<p>Ports, maritime logistics and air connectivity are critical gateways for Africa's trade, exports, tourism, e-commerce and regional value chains. This session will examine how African economies can modernise ports, airports, air cargo systems, logistics hubs and maritime corridors to reduce trade costs and improve competitiveness. Discussion will consider the role of assets such as the Port of Mombasa, Lamu, dry ports, hinterland logistics, airport cargo terminals and coastal-to-corridor infrastructure in linking Africa to regional and global markets.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Structuring port, maritime, logistics and airport projects for PPP and concession models • Linking ports and airports to corridors, SEZs, dry ports, industrial parks and hinterland markets • Improving cargo handling, cold chains, air freight, tourism connectivity and trade facilitation • Supporting export growth, e-commerce logistics and regional value chains • Learning from gateway infrastructure linked to Mombasa, Lamu, regional dry ports and African aviation hubs <p>Moderator</p> <p>Panellists</p>

15:00 – 16:00	PANEL DISCUSSION - SESSION 8 – FEEDING AFRICA'S FUTURE: INFRASTRUCTURE FOR AGRICULTURE, AGRO-INDUSTRIALISATION AND FOOD SECURITY
	<p>Food security and agricultural transformation are central to Africa's economic resilience, job creation and industrialisation agenda, yet they remain heavily constrained by infrastructure gaps. This panel will examine how PPPs and blended finance can mobilise investment into irrigation, rural roads, cold chains, storage, agro-logistics, agro-processing parks and digital agriculture platforms. The discussion will connect agricultural productivity to wider corridor, energy and trade infrastructure, and explore how governments can structure bankable agri-infrastructure projects that strengthen value chains, reduce post-harvest losses and support climate-resilient food systems.</p> <p>Discussion points:</p> <ul style="list-style-type: none"> • Structuring bankable PPPs for irrigation, rural roads, storage, cold chains and agro-logistics infrastructure • Developing agro-industrial parks and agro-processing zones linked to corridors, energy and water systems • Mobilising blended finance, guarantees and climate finance to de-risk agriculture and food-system investments • Linking smallholder and commercial value chains to AfCFTA markets, regional supply chains and export gateways <p>Leveraging digital agriculture, climate-smart practices and renewable energy to build resilient food systems</p> <p>Moderator</p> <p>Panellists</p>
16:00 – 16:30	NETWORKING COFFEE BREAK
16:30 – 17:30	PANEL DISCUSSION – SESSION 9 SUMMIT CLOSING PANEL FROM CAPITAL TO EXECUTION: IMPERATIVES FOR DELIVERING AFRICA'S INFRASTRUCTURE AND INDUSTRIAL FUTURE
	<p>The closing panel will translate APPP 2026 discussions into practical imperatives for delivery. It will ask what must change in the next 12 months and beyond to move from strategy, capital and project announcements to more bankable pipelines, financial close and completed assets. The session will bring together government, PPP units, DFIs, institutional investors and private partners to identify priority actions on project preparation, domestic capital mobilisation, de-risking, regional coordination and Deal Room follow-up.</p> <p>Discussion points:</p>

	<ul style="list-style-type: none"> Defining immediate actions to move projects from concept to bankability, procurement and close Aligning capital, policy, project preparation, risk mitigation and execution capacity Strengthening PPP units, DFIs, domestic investors and private-sector collaboration Advancing AfCFTA-linked corridors, power systems, industrial zones and trade gateways <p>Moderator</p> <p>Panellists</p>
17:30 – 18:00	OUTCOMES OF THE CONFERENCE AND CLOSE OF EVENT
19:00 – 21:00	CLOSING COCKTAIL <i>Sponsored by:</i>

DAY 4 – 14 NOVEMBER 2026 - AFRICA PPP TOURS
 Limited Spaces Available. Separately Bookable Event

TECHNICAL TOUR	
09:00 – 13:00	
14:00 – 17:00	
08:30	
08:45 – 09:25	
12:00 – 13:00	
13:00 - 16:30	
17:00	