



Hilton Conference Centre, Windhoek 28-31 October 2025

Host Country:



Supported By:



Organised By:





Hilton Conference Centre Windhoek | 28-31 October 2025

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28 OCTOBER 2025 – PRE-CONFERENCE TRAINING MASTERCLASS ADVANCING BANKABLE INFRASTRUCTURE PROJECTS THROUGH SOLID PROJECT PREPARATION

A COMPREHENSIVE, FULL DAY MASTERCLASS TRAINING WORKSHOP ON PROJECT PREPARATION

This one day in-person training is designed for representatives from government ministries and agencies across Africa. It is an ideal opportunity for government PPP agencies and infrastructure project planning entities to meet and define best practices to achieve bankable investment project preparation. This is an interactive masterclass consisting of informative presentations, case studies and group discussion. Participants are strongly encouraged to submit issues for discussion to the organizers in advance.

08:00 - 09:00	REGISTRATION
09:00 - 09:15	WELCOME AND INTRODUCTORY REMARKS
09:30 - 10:45	MODULE 1 — UNDERSTANDING THE BASICS OF PREPARING PROJECTS FOR INVESTMENT AND THE IMPORTANCE OF PROPER PROJECT PREPARATION – THE WHY, WHAT, WHEN, WHO AND HOW
	 Public Investment, Private Sector Participation, and PPPs: The strategic roles of public funding and private sector involvement in closing the finance gap for infrastructure development in Africa and the potential role of PPPs and other financing partnerships. Planning Mechanisms and Operational Tools: Understanding the project lifecycle, how investment partnerships and PPPs function and exploring the tools and methodologies that can be used to design, implement, and manage successful infrastructure projects. Institutional Roles and Responsibilities: The functions and coordination roles of Authorities, PPP Units, and key government bodies throughout the infrastructure project process. Regulatory Frameworks and Governance: Learn about effective legal and regulatory structures as well as aligning projects with Sustainable Development Goals (SDGs), Environmental, Social, and Governance (ESG) and smart climate infrastructure development.
10:15 - 10:45	NETWORKING COFFEE BREAK
10:45 - 12:00	MODULE 2 – PRACTICAL CASE STUDIES – CREATING A PIPELINE OF PROJECTS AND PRIORITIZING BANKABLE INFRASTRUCTURE PROJECT STRATEGIES FOR THE PROCUREMENT PROCESS
	 Project Appraisal Techniques: Utilize structured checklists and selection methodologies to effectively assess and prioritize project opportunities. Economic and Cost-Benefit Analysis: Understand the significance of conducting thorough economic evaluations and cost-benefit analysis to ensure project value and long-term sustainability. Risk Management and Assessment: Examine approaches to identify, allocate, and mitigate risks, while evaluating the benefits and challenges unique to each project.



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	• Investment Models and Market Assessment: A discussion on the various investment models to consider and assessing market conditions that will determine the commercial viability and attractiveness to private sector partners.
12:00 - 13:00	LUNCH
13:00 - 14:15	MODULE 3 – CONTRACT PREPARATION, TENDER PROCESSES AND AWARDING PROJECTS – GETTING PROJECTS TO MARKET
	 Procurement Strategy and Management Planning: Finalising the appropriate procurement route, bid qualification criteria and develop an initial project management plan to guide implementation. Preparation for Due Diligence: Understand the key components of due diligence, including financial, legal, and technical assessments, to ensure project readiness. Design, Technical Specifications, and Output Requirements: Examine project-specific design parameters, technical requirements, and performance-based output specifications. Contract Structure and Commercial Terms: Outline the core structure of the contract/project partnership, including risk allocation, payment mechanisms, and key business terms. Proposal Evaluation, Tender Procedures and Awarding Process: Define submission requirements and evaluation frameworks for technical and financial proposals, and select the appropriate tendering process (e.g., open, restricted, etc). Assess bid compliance and value-for-money.
14:15 - 14:45	NETWORKING COFFEE BREAK
14:45 - 16:00	MODULE 4 – GETTING INVESTABLE INFRASTRUCTURE PROJECTS OFF THE GROUND - THE CONTRACT MANAGEMENT PHASE
	 Project Team Selection and Capacity Building: Identifying a capable, multidisciplinary project team to oversee effective contract implementation and performance monitoring. Developing a Contract Management Manual: Creating a comprehensive manual to guide all stakeholders, ensuring clarity in roles, responsibilities, risks, and procedures. Monitoring Compliance and Managing Performance: Establishing frameworks to regularly monitor all the partners for compliance, track performance indicators, and to manage potential delays or deviations. Incorporating good governance principles to ensure transparent reporting mechanisms. Stakeholder Engagement and Communication Planning: Schedule regular updates and stakeholder management meetings to maintain alignment on project deliverables and manage expectations. Leveraging Technology and Management Tools: Accessing digital tools and innovative technologies to enhance efficiency, streamline reporting, and facilitate real-time project management.
16:00 - 13:30	Q&A SESSION
	During the Q&A session, attending delegate will have the opportunity to ask questions on challenges they may be facing with specific investable infrastructure projects to understand what can be implemented to improve the project preparation process and learn from best practices



16:30 - 17:00	FINAL THOUGHTS AND AWARDING OF CERTIFICATES

	29 OCTOBER 2025 – DAY 1 – CONFERENCE AGENDA
FINAN	ICING AFRICA'S FUTURE: INNOVATIVE SOLUTIONS AS
	CATALYSTS FOR INFRASTRUCTURE GROWTH
	ENERGY TRANSPORTATION WATER & SANITATION INDUSTRIALISATION
07:30 - 08:30	REGISTRATION
09:00 - 11:30	OPENING CEREMONY AND INFRASTRUCTURE LEADERS PANEL DISCUSSION
	Opening remarks by MC
	AMETrade Welcome message:
	Sponsors address
	Host country welcome message
	Ministerial address:
	(PANEL DISCUSSION)
	INFRASTRUCTURE INVESTMENT LEADERS' ROUNDTABLE – CLIMATE RESILIENT AND SUSTAINABLE INFRASTRUCTURE DEVELOPMENT TO POSITION AFRICA AS AN ATTRACTIVE INVESTMENT DESTINATION
	 This high-level opening session will convene African influential industry leaders to explore how climate adaptation and sustainable infrastructure can serve as powerful catalysts for increased trade, inclusive economic development, and positioning Africa as a global investment destination. National and Regional Strategies - How African countries are accelerating the rollout of transformative infrastructure projects to boost connectivity, trade, and regional integration. Incorporating ESG in Infrastructure Development - Strategies for integrating Environmental, Social, and Governance (ESG) principles into infrastructure planning to ensure long-term impact, resilience, and inclusivity. Unlocking Capital: Policy Innovation to Attract Private Investment - Forward-thinking regulatory approaches and incentive-based frameworks for mobilising private sector participation across Africa's infrastructure landscape.





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	 Building Strong Investment Alliances - The importance of collaboration and developing long-term partnerships between governments, DFIs, and private investors to drive green and sustainable infrastructure development Moderator: Speakers: Nangula Nelulu UAANDJA, Chief Executive Officer, Namibia Investment Promotion & Development Board (NIPD)* Monale RATSOMA, Vice-President and Chief Financial Officer, New Development Bank* Alain EBOBISSÉ, Chief Executive Officer, Africa50 Group* Agostinho LANGA JUNIOR, Chairman and CEO, Mozambique Ports and Railways (CFM)* Massimo FERRARI, General Manager Corporate and Finance, Webuild S.p.A.* Liang JUN, General manager Eastern and Southern Africa, POWERCHINA*
11:30 - 12:15	NETWORKING COFFEE BREAK
12:15 – 13:30	(PROJECT SHOWCASE) SESSION 1 – NAMIBIA AS A GATEWAY: INVESTING IN REGIONAL INFRASTRUCTURE CONNECTIVITY FOCUSSED NAMIBIAN PPP AND INFRASTRUCTURE INVESTMENT OPPORTUNITY The Namibian Government recently announced a 106.3 billion Namibian dollar budget with a focus on development and infrastructure, meaning Namibia is open for business and new partnerships to drive economic growth. During this session, key stakeholders will outline the current and new opportunities available for private sector investment in the infrastructure space, across all sectors and
	 highlight Namibia's progressive policy reforms. Project Spotlight; TIIP Phase II (Kranzberg–Otjiwarongo) Rail Walvis Bay–Oshikango (700 km) Road Neckartal Dam & Irrigation Scheme Ongos Valley (20 MW) Solar Project Hosea Kutako international Airport Upgrade Walvis Bay Port & New Deep-Water Plans Moderator:
	 Speakers: Helmut HAACK, TIIP Project Director, Ministry of Works & Transport* Simson HAULOFU, Managing Director, NamPower*



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1	 Abraham NEHEMIA, Chief Executive Officer, NamWater*
	 Conrad LUTOMBI, Chief Executive Officer, Roads Authority of Namibia*
	Bisey UIRAB, Chief Executive Officer, Namibia Airports Company*
13:30 - 14:30	NETWORKING LUNCH
14:30 - 15:15	(PANEL DISCUSSION & PROJECT SHOWCASE)
	SESSION 2 – POWERING AFRICA'S ENERGY TRANSFORMATION: INCREASING RENEWABLE AND
	GREEN ENERGY RESOURCES FOR THE CONTINENT'S DEVELOPMENT
	 Mapping the Energy Transition in Africa - Gain critical insights into where Africa stands in its renewable energy transition—exploring national roll-out strategies and showcasing successful utility-scale projects already driving real impact. The Transformative Impact of Renewable Infrastructure - How large-scale solar, wind, hydro and energy storage projects are reshaping energy access, lowering costs, and creating sustainable, inclusive growth across the continent. Understanding Namibia's pioneering green hydrogen initiatives—key milestones, challenges overcome, and valuable lessons for developers and investors looking to enter this high-growth sector. The Role of African Utilities in Driving the Green Transition -How are utility leaders aligning infrastructure development with national and international climate goals and accelerating the move toward long-term, affordable energy security? Renewable Energy Investment Opportunity Project Showcase Omburu (20 MW) Solar Plant, Namibia 500MW Abydos Solar PV Project, Egypt Kolda Solar and BESS Project, Senegal The Desert to Power East Africa Project
	Moderator: Senior Representative, Baker McKenzie, Bowmans, Dentons, DLA Piper
	Speakers:
	Fritz JACOBS, Chief Operating Officer, Nampower*
	Kevin KARIUKI, VP Power, Energy, Climate Change & Green Growth, AfDB*
	Gaber Dessouki Mustafa, Chairman, Egyptian Electricity Holding Company*
	Marco RAFFINETTI, Chief Executive Officer, Hyphen Hydrogen Energy*
	 Jason De CARTERET, Chief Executive Officer, Solarcentury Africa* Rentia van TONDER, Head: Renewable Energy, Power and Infrastructure, Standard Bank*



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15:15 – 15:45	NETWORKING COFFEE BREAK
15:45 – 17:00	(PANEL DISCUSSION & PROJECT SHOWCASE)
	SESSION 3 – ADDRESSING AFRICA'S WATER CHALLENGES: WATER SECURITY INVESTMENT TO COMBAT WATER SCARCITY, BOOST AGRICULTURE AND MEET INDUSTRIAL NEEDS
	 Water Governance - The role of Water Service Authorities in shaping comprehensive, future-ready water and sanitation master plans to ensure long-term service delivery, resource sustainability and access to clean water for all. Public-Private Collaborations - How governments and the private sector are co-developing climate-smart water and wastewater strategies—successful models, financing mechanisms, and innovation partnerships. Accelerating Wastewater Treatment Development - How utilities and industries are partnering to expand and modernize wastewater treatment infrastructure—improving efficiency, environmental compliance, and reuse potential. Water Solutions for Industry - Showcasing innovative water management technologies designed to meet the complex needs of large industrial users—ensuring sustainability without compromising productivity. Water and Sanitation Investment Opportunity Project Showcase. Otjivero-Omitara Rural Water Project, Namibia Casablanca Desalination Plant, Morocco The 100 PPP Dams Initiative, Kenya Lesotho Botswana Water Transfer Project Kigali Bulk Water Supply Project, Rwanda – Successful Case Study
	 Speakers: Senior Representative, NamWater*
	 Thomas DUVE, Director - Southern Africa, KfW Development Bank* Tarik HAMMANE, Director General, Morocco National Office of Electricity and Drinking Water (ONEE)* Gaselemogwe SENAI, Chief Executive Officer, Water Utilities Corporation Botswana* Karim MADWAR, Managing Director, Metito Africa*
	Gert STRYDOM, Managing Director, Strydo Construction*
17:00 - 17:10	CLOSE OF DAY 1
19:00 - 21:00	DINNER GALA Sponsored by:



30 OCTOBER 2025 – DAY 2 – CONFERENCE AGENDA FINANCING AFRICA'S FUTURE: INNOVATIVE SOLUTIONS AS CATALYSTS FOR INFRASTRUCTURE GROWTH ENERGY | TRANSPORTATION | WATER & SANITATION | INDUSTRIALISATION REGISTRATION 08:30 - 09:00 09:00 - 10:00 (PANEL DISCUSSION) SESSION 4 - DIALOGUE TO STRATEGY AND EMERGING OUTCOMES: INVESTMENT PATHWAYS TO ACCELERATE AFRICA'S INFRASTRUCTURE DEVELOPMENT **Unlocking Capital for Major Infrastructure Projects** – considering traditional and emerging financing mechanisms—such as blended finance, concessional models, and green bonds among other climate-aligned instruments—to fund high-impact infrastructure across sectors. Top Investment Destinations in Africa - High-potential African markets currently capturing the attention of global financiers, insights into policies and other aspects driving this interest Investing from Within: Leveraging SWFs and Pension Funds – Accessing Africa's own capital pools to finance infrastructure development and reduce dependence on external borrowing. Collaborative Finance: Building Multilateral Funding Ecosystems - collaborative engagements with governments, Export Credit Agencies (ECAs), Multilateral Development Banks (MDBs), Development Finance Institutions (DFIs), insurers, and commercial banks to close Africa's infrastructure funding gap. Evaluating the Evolution of the Infrastructure Financing Landscape – a closer look at the progress and achievements of Africa PPP participants in mobilising capital for infrastructure projects and the lessons informing the next 15 years and beyond. Some Key Projects Highlighted at Africa PPP Over the Years: • Kafue Gorge Hydroelectric Power Plant o Gautrain Rapid Rail Expansion Plan, South Africa Douala – Yaoundé Highway (Phase 2), Cameroon Kampala - Entebbe Expressway PPP Toll Project, Uganda 0 Henri Konan Bedié Toll Bridge, Côte d'Ivoire 0 Beitbridge Border Post, Zimbabwe 0 o Enfidha Airport, Tunisia Dakar-Diamniadio Highway Project, Senegal • Abidjan-Lagos Corridor Highway Project, Nigeria Nairobi-Mombasa Expressway, Kenya Moderator: Senior Representative, BCG, CPCS, KPMG, PWC, DELOITTE*



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	 Speakers: Hellen AMUPOLO, Chief Investment Officer, Development Bank of Namibia* Brook TAYE, Chief Executive Officer, Ethiopian Investment Holdings* Sameh SHENOUDA, Chief Investment Officer, Africa Finance Corporation* Tumi MOLEKE, Chief Director - Transaction Advisory Services and PPP unit, GTAC South Africa* Philip CHAPMAN, Chief Executive Officer, RMB Namibia* Senior Representative, Directorate of Transport, Ministry of Works and Transport Uganda*
10:00 - 10:30	COFFEE BREAK
10:30 - 11:30	(PANEL DISCUSSION & PROJECT SHOWCASE)
	SESSION 5 – CONNECTING THE CONTINENT: BUILDING INTEGRATED TRANSPORT CORRIDORS WITH MODERN ROADS, RAIL AND CROSS-BORDER PROJECTS
	 Strengthening Intra-African Transport Partnerships - Exploring new cooperation agreements and regional frameworks aimed at enhancing cross-border connectivity, harmonizing standards, and boosting trade through integrated transport networks. Driving Infrastructure Modernization Through Innovation - How the application of new technologies and digital solutions can change the face of Africa's transport infrastructure — improving efficiency, transparency, and investor confidence. Investment-Ready Transport Megaprojects Across Africa - An exclusive look at large-scale ventures currently seeking partners and capital, including: Major road infrastructure expansions and upgrades Strategic railway projects that will enhance both local rail development and intracontinental trade routes Ambitious cross-border transport initiatives facilitating regional integration Namibia transport logistics Projects Showcase Trans-Kalahari Railway, Namibia-Botswana B1 Duna–Katima Mulilo Road (460 km), Namibia 2030 FIFA World Cup Transport Infrastructure Projects, Morocco Lagos-Ibadan Expressway Project, Nigeria Lobito Corridor Project, Angola-Zambia Moderator: Senior Representative, ALN, ENS Africa, White and Case, Norton Rose Fulbright* Speakers: Mbahupu Hippy TJIVIKUA, Chief Executive Officer, TransNamib* Mohamed BESTA, Chief Executive Officer, Tanzania National Roads Agency*



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	 Matthew TRIBE, Managing Director Middle East & Africa, AtkinsRéalis* Carlos GALEGO, Managing Director, Mota Engil Engenharia E Construcao Africa* Senior Representative, Lobito Atlantic Railway*
11:30 - 12:30	(PANEL DISCUSSION & PROJECT SHOWCASE)
	SESSION 6 – AFRICA'S GROWING ELECTRICITY ACCESS: GRID EXPANSION, LNG INTEGRATION & SMART ENERGY INNOVATION
	 Upgrading Transmission Infrastructure for the Future – modernizing and extending Africa's transmission networks to expand cross-border power exchange systems—supporting regional energy security and efficient resource sharing. Unlocking Africa's LNG Potential through private sector investment partnerships - How innovative partnerships can fast-track the development of LNG infrastructure—increasing access to affordable power and supporting industrial growth. Investing in Grid Development: Powering a Continent - Examining successful partnership models and investment frameworks that are driving grid expansion, improving resilience, and enhancing electrification efforts at scale. Moving toward Greener, Smarter Grids – Developing strategies for sustainable, tech-enabled electricity grids: leveraging digital planning tools, smart metering, and efficient materials to reduce power losses, minimize energy waste, and lower construction costs. Transmission, Grid and Power Investment Opportunity Project Showcase Kudu Gas-to-Power Project (120 MW), Namibia Independent Transmission Projects (ITP), South Africa Mphanda Nkuwa Hydropower Project (GMNK), Mozambique Morocco UK Power Project, Morocco 125 MW Orinko Gas-to-Power Projects Restart, Kenya Moderator: Speakers: Segomoco SCHEPPERS, Chief Executive Officer, National Transmission Company South Africa* Jim HODGES, Head – Southern Africa, European Investment Bank* Philippe Jr. OSSOUCAH, Chief Executive Officer, Gabon Power Company (GPC)* John MATIVO, Managing Director, Kenya Electricity Transmission Company*
	Francois SCHOONBEE, Chief Executive Officer, Power Line Africa*
12:30 – 13:30	NETWORKING LUNCH



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13:30 - 14:30	(PANEL DISCUSSION & PROJECT SHOWCASE)
	SESSION 7 – INFRASTRUCTURE FOR INDUSTRIALISATION: BUILDING SPECIAL ECONOMIC ZONES, SMART INDUSTRIAL PARKS, AND GREEN INTEGRATED INFRASTRUCTURAL ECOSYSTEMS
	 Expanding Industrial Growth through SEZs and Public-Private Partnerships: Promoting manufacturing excellence and job creation by leveraging collaborations between the public and private sectors within Special Economic Zones (SEZs). Implementing Tax Incentives and Clear Policies to Support SEZ Development: developing favourable tax relief measures and establishing transparent policies to stimulate investment and facilitate the successful implementation of SEZs. Integrated Energy & Utilities Infrastructure: Designing resilient power grids (including renewables), water supply, and wastewater treatment as unified systems to ensure reliable, cost-effective services that meet the intensive demands of modern manufacturing. Green Value Chains & Circular Economy Models: Incorporating sustainable construction materials, waste-to-energy solutions, and closed-loop water recycling to foster low-carbon industrial ecosystems and attract eco-conscious investors. Industrial Parks and SEZs Investment Opportunity Project Showcase Lanseria Smart City and Special Economic Zones Project, South Africa Plateforme Economique Industrielle d'Abidjan, Côte d'Ivoire The Hawassa Industrial Park, Ethiopia Gabes New Industrial Zone, Tunisia
	Moderator:
	 Speakers: Kanayo AWANI, Executive Vice President, Intra-African Trade and Export Development, Afreximbank* Mohale RAKGATE, Chief Investment Officer: Infrastructure Fund, DBSA* Gagan GUPTA, Chief Executive Officer, ARISE IIP* Saki ZAMXAKA, Group CEO, Gauteng Growth and Development Agency (GGDA)* Kais MEJRI, Director General, Industrial Land Agency (AFI) Tunisia* Philippe BOURDEAUX, Chief Executive Officer, Veolia Africa*
14:30 - 15:30	(PANEL DISCUSSION & PROJECT SHOWCASE)
	SESSION 8 – EXTENDING INTRA-AFRICAN & GLOBAL TRADE ROUTES – PORT DEVELOPMENT AND AIRPORT INFRASTRUCTURE PROJECTS
	• Harnessing Partnerships for airport infrastructure development - meeting the demands of domestic and international aviation markets, with a focus on capacity enhancement and service quality.



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	 Improving Efficiency, Safety, and Investment Readiness: Elevating operational standards in ports and airports to attract sustained investment and ensure long-term infrastructure resilience.
	 Port Modernization for Trade Facilitation: Upgrading and expanding port operations to support increased trade flows and boost regional economic integration.
	• Spotlight on transformative port and airport expansion initiatives across Africa, aimed at
	fostering connectivity, competitiveness, and sustainable development.
	Aviation and Port Infrastructure Investment Opportunity Project Showcase.
	 Angra Point Port, Namibia
	 GSEZ Ports Project, Gabon
	 Port of Doula Expansion Project, Cameroon
	 PPP Dry Port Projects, Egypt
	 Zimbabwe Airports Upgrade Projects
	 Rodrigues Airport Project, Mauritius
	Moderator:
	Speakers:
	Andrew KANIME, Chief Executive Officer, Namibian Ports Authority*
	Sarvesh SURI, Africa Regional Industry Director for Infrastructure and Natural Resources,
	International Finance Corporation (IFC)*
	 Mustapha FARES, General Manager, National Ports Agency Morocco*
	 Pamela AYUKETAH, General Manager, National Ports Authority Cameroon*
	 Mohammed AKOOJEE, Chief Executive Officer – Africa, DP World*
	 Hamed ZAGHW, Chief Executive Officer Middle East and Africa, AECOM*
	• Hamed ZAGHW, Chief Executive Officer Middle East and Africa, AECOM
15:30 - 16:00	NETWORKING COFFEE BREAK
16:00 -17:00	SESSION 9- CLOSING ROUNDTABLE DEBATE: SHAPING THE FUTURE OF AFRICA'S INFRASTRUCTURE TRANSFORMATION
	During this conference closing debate speakers and delegates will engage to establish a consensus
	view on the best approaches in response to the following questions.
	Africa has significant infrastructure needs, most of which require large scale projects to
	address them. What innovative approaches must be prioritised to de-risk projects and unlock
	significant private capital for inclusive and sustainable infrastructure growth?
	Cross border collaboration and regional integration will underpin Africa's infrastructure
	development. How can we accelerate further harmonization and foster continental
	corridors?



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	 Sustainability and climate resilience are indispensable considerations in the continent's development. How do we ensure they receive the due consideration and incorporation in policies and investments? Digital transformation is a key driver in building citizen centred infrastructure and service delivery. What are the innovative technologies to look out for and how will they help shape the future of Africa's infrastructural transformation?
	Moderator:
	Roundtable Keynote: Dr Wendy HUGHES , Regional Director for Infrastructure for Eastern and Southern Africa, World Bank Group*
	 Speakers: Senior Representative, Ministry of Works and Transport Namibia* Cosmas ZAVAZAVA, Director - Telecommunication Development, International Telecommunications Union (ITU)*
	 Olayinka BANDELE, Chief - Inclusive Industrialisation, UNECA Southern Africa* Licky ERASTUS, Managing Director, MTC Namibia*
	 Tania SWANEPOEL, Head of ESG, African Infrastructure Investment Managers (AIIM)* Senior Representatives, Kuwait Fund, OFID, KfW, FMO, Proparco*
17:00 – 17:30	OUTCOMES OF THE CONFERENCE AND CLOSE OF EVENT
18:30 - 21:30	CLOSING COCKTAIL Sponsored by:

	DAY 4 – 31 OCTOBER 2025 - AFRICA PPP SITE VISIT
	Limited spaces available. Separately bookable event
	To Be Advised
08:30	
08:45 - 09:25	
09:30 - 09:45	
09:45 - 10:00	
10:00 - 11:45	
11:45	